

# FILINVEST LAND, INC.

January 15, 2016

**Philippine Stock Exchange**

3rd Floor, Philippine Stock Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City

Attention: **Ms. Janet A. Encarnacion**  
Head, Disclosure Department

**Philippine Dealing and Exchange Corporation**

37/F, Tower 1, The Enterprise Center  
6766 Ayala Ave., cor. Paseo de Roxas, Makati City

Attention: **Ms. Vina Vanessa S. Salonga**  
Head - Issuer Compliance and Disclosure Department (ICDD)

Gentlemen:

Please find attached quarterly public ownership report of Filinvest Land, Inc. as of and for the period ended 31 December 2015.

Please be guided accordingly.

Very truly yours,



**SHARON P. PAGALING-REFUERZO**

Assistant Corporate Secretary and  
Corporate Information Officer

# FILINVEST LAND INC.

Computation of Public Ownership as of December 31, 2015

	Number of Shares	
	Common Shares	any other class/type of shares (if any)
	Total	
Number of Issued Shares	24,470,708,506	24,470,708,506
Less: Number of Treasury Shares (if any)	220,949,000	220,949,000
<b>Number of Issued and Outstanding Shares</b>	<b>24,249,759,506</b>	<b>24,249,759,506</b>

	% to total		Number of Shares		
	I/O Shares		Common Shares	any other class/type of shares (if any)	
<b>Directors</b>					
Andrew L. Gotianun Sr.					
Direct	0.0000	%	76	0	76
Indirect (thru _____)	-	%	0	0	0
Mercedes T. Gotianun					
Direct	0.0000	%	76	0	76
Indirect (thru _____)	-	%	0	0	0
Andrew T. Gotianun Jr.					
Direct	0.0017	%	406,571	0	406,571
Indirect (thru _____)	-	%	0	0	0
Michael Edward T. Gotianun					
Direct	0.0463	%	11,235,913	0	11,235,913
Indirect (thru _____)	-	%	0	0	0
Josephine G. Yap					
Direct	0.0317	%	7,694,919	0	7,694,919
Indirect (thru _____)	0.1220	%	29,577,345	0	29,577,345
Jonathan T. Gotianun					
Direct	0.0000	%	61	0	61
Indirect (thru Berit Holdings Corp.'s FLI shares)	0.0002	%	36,688	0	36,688
Efren C. Gutierrez					
Direct	0.0001	%	13,083	0	13,083
Indirect (thru _____)	-	%	0	0	0
Lamberto U. Ocampo					
Direct	0.0000	%	1	0	1
Indirect (thru _____)	-	%	0	0	0
Val Antonio B. Suarez					
Direct	0.0000	%	1	0	1
Indirect (thru _____)	-	%	0	0	0
<b>Sub-total</b>	<b>0.2019</b>	<b>%</b>	<b>48,964,734</b>	<b>0</b>	<b>48,964,734</b>

## Officers

Andrew L. Gotianun Sr. - Chairman Emeritus					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
Jonathan T. Gotianun - Chairman					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
Andrew T. Gotianun, Jr. - Vice Chairman					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
Josephine G. Yap - President & Chief Executive Officer					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
Nelson M. Bona - Chief Finance Officer					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
Ana Venus A. Mejia - Treasurer & Deputy Chief Financial Officer					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0

Elma Christine R. Leogardo- Corporate Secretary / Vice President / Compliance Officer					
Direct	0.0000	%	8,127	0	8,127
Indirect (thru _____)	-	%	0	0	0
Sharon P. Pagaling-Refuerzo - Assistant Corporate Secretary / Corporate Information Officer					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
Lian-Ta C. Chien- Senior Vice President International & Special Projects Head					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
Francis V. Ceballos - Senior Vice President Business Group Head					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
Luis L. Fernandez - First Vice President and Head, General Services					
Direct	0.0168	%	4,064,940	0	4,064,940
Indirect (thru _____)	-	%	-	0	0
Antonio E. Cenon - First Vice President and Head, Permits and Licenses					
Direct	0.0003	%	81,297	0	81,297
Indirect (thru _____)	-	%	0	0	0
Winnifred H. Lim - First Vice President, Planning and Engineering					
Direct	-	%	0	0	0
Indirect (thru _____)	0.0042	%	1,026,563	0	1,026,563
Reynaldo A. Ascaño - Senior Vice President, Business Group Head					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
Tristaneil D. Las Marias - First Vice President, Business Group Head					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
Reynaldo Juanito S. Nieva II - First Vice President Operations Head					
Direct	-	%	0	0	0
Indirect (thru _____)	-	%	0	0	0
<b>Sub-total</b>	<b>0.0214</b>	<b>%</b>	<b>5,180,927</b>		<b>5,180,927</b>
<b>Principal/Substantial Stockholders</b>					
Filinvest Devt Corp					
Direct	59.4188	%	14,408,926,734	-	14,408,926,734
Indirect (thru _____)	0.0041	%	1,000,000	-	1,000,000
Filinvest Alabang Inc.					
Direct	-	%	-	-	0
Indirect (thru _____)	-	%	-	-	0
ALG Holdings Corporation					
Direct	-	%	-	-	0
Indirect (thru _____)	1.5363	%	375,946,867	-	375,946,867
Team Gladiola, Inc.					
Direct	-	%	-	-	0
Indirect (thru _____)	0.0156	%	3,828,000	-	3,828,000
<b>Sub-total</b>	<b>60.9593</b>	<b>%</b>	<b>14,789,701,601</b>		<b>14,789,701,601</b>
<b>Affiliates</b>					
Direct	0.00	%	-	-	0
Indirect (thru _____)	0.00	%	-	-	0
<b>Sub-total</b>	<b>0.00</b>	<b>%</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL</b>	<b>61.18</b>	<b>%</b>	<b>14,843,847,262</b>	<b>0</b>	<b>14,843,847,262</b>
<b>Total Number of Shares Owned by the Public</b>			<b>9,405,912,244</b>		<b>9,405,912,244</b>

**PUBLIC OWNERSHIP PERCENTAGE**  
**Total Number of Shares Owned by the Public**

<u>9,405,912,244</u> shares	<b>38.79%</b>
24,249,759,506 shares	

Number of Issued and Outstanding Shares	=	<b>24,249,759,506</b>
Number of Treasury Shares	=	<b>220,949,000</b>
Number of Listed Shares	=	<b>24,470,708,506</b>
Number of Foreign-Owned Shares	=	<b>6,901,969,585</b>
Foreign Ownership Level (%)	=	<b>21.40%</b>
Foreign Ownership Limit (%)	=	<b>40%</b>

**Note: Please observe the same cut-off date.**