

# FILINVEST LAND, INC.

79 EDSA, Highway Hills  
Mandaluyong City, Metro Manila  
Trunk line: (632) 918-8188  
Customer hotline: (632) 588-1688  
Fax number: (632) 918-8189  
www.filinvestland.com

17 May 2021

## **SECURITIES AND EXCHANGE COMMISSION**

Ground Floor, North Wing Hall  
Secretariat Building, PICC Complex  
Vicente Sotto Street, Pasay City

Attention: **MR. VICENTE GRACIANO P. FELIZMENIO, JR.**  
Director, Markets and Securities Regulation Department

Attention: **ATTY. RACHEL ESTHER J. GUMTANG-REMALANTE**  
OIC, Corporate Governance and Finance Department

## **THE PHILIPPINE STOCK EXCHANGE**

6th to 10th Floors, PSE Tower  
5th Avenue corner 28th Street, Bonifacio Global City  
Taguig City

Attention: **MS. JANET A. ENCARNACION**  
Head, Disclosure Department

## **PHILIPPINE DEALING & EXCHANGE CORP.**

29/F, BDO Equitable Tower  
8751 Paseo de Roxas, Makati City

Attention: **ATTY. MARIE ROSE M. MAGALLEN-LIRIO**  
Head - Issuer Compliance and Disclosure Department (ICDD)

Gentlemen/Ladies:

Please find attached Quarterly Report of Filinvest Land, Inc. for the period ended 31 March 2021.

Thank you.

Very truly yours,



**SHARON P. PAGALING-REFUERZO**

Corporate Secretary and  
Corporate Information Officer

# COVER SHEET

SEC Registration Number

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## COMPANY NAME

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D	I	A	R	I	E	S																							

## PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province)

7	9		E	D	S	A	,		B	r	g	y	.		H	i	g	h	w	a	y		H	i	l	l	s	,	
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Form Type

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Department requiring the report

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Secondary License Type, If Applicable

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## COMPANY INFORMATION

Company's Email Address

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Company's Telephone Number

7918-8188

Mobile Number

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No. of Stockholders

5,649

Annual Meeting (Month / Day)

Every 2nd to the last Friday  
of April Each Year

Fiscal Year (Month / Day)

2021 (03/31)

## CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

Name of Contact Person

Ms. Venus A. Mejia

Email Address

venus.mejia@filinvestgrou  
p.com

Telephone Number/s

7918-8188

Mobile Number

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## CONTACT PERSON'S ADDRESS

79 EDSA, Brgy. Highway Hills, Mandaluyong City

**NOTE 1 :** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

**2 :** All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

**SECURITIES AND EXCHANGE COMMISSION  
SEC FORM 17-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATIONS CODE AND SRC RULE 17(2) (b) THEREUNDER**

1. For the quarterly period ended **March 31, 2021**
2. SEC Identification Number **170957** 3. BIR Tax ID **000-533-224**
4. Exact name of issuer as specified in its charter **FILINVEST LAND, INC.**
5. Province, Country or other jurisdiction of incorporation or organization **Philippines**
6. Industry Classification Code: \_\_\_\_\_ (SEC Use Only)
- Filinvest Building, #79 EDSA, Brgy. Highway Hills, Mandaluyong City** **1550**  
7. Address of issuer's principal office Postal Code
8. Issuer's telephone number, including area code **02-7918-8188 / 02-7588-1678**
- Not Applicable**
9. Former name, former address, and former fiscal year, if changed since last report
10. Securities registered pursuant to Section 8 and 12 of the SRC

<b><u>Title of Each Class</u></b>	<b><u>Number of shares issued and outstanding</u></b>
Common Shares, 1.00 par value	24,249,759,506
Preferred Shares, 0.01 par value	8,000,000,000

<b><u>Amount of Debt Outstanding</u></b>	<b><u>In Php thousands</u></b>
	69,332,301

11. Are any or all of these securities listed on the Philippine Stock Exchange?  
Yes ☒ No ☐

12. Indicate by check mark whether the issuer:

- (a) has filed reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Section 11 of the RSA Rule 1(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes ☒ No ☐

- (b) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

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## **PART 1 – FINANCIAL INFORMATION**

### **FILINVEST LAND, INC. AND SUBSIDIARIES**

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#### **Unaudited Interim Condensed Consolidated Financial Statements**

As at March 31, 2021

and

For the three months ended March 31, 2021 and 2020

# FILINVEST LAND, INC. AND SUBSIDIARIES

## Interim Condensed Consolidated Statement of Financial Position

As at March 31, 2021

(Amounts in thousands)

	Notes	March 31, 2021 (Unaudited)	December 31, 2020 (Audited)
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash And Cash Equivalents	6	P4,668,058	P6,693,557
Contracts Receivable	7	4,687,709	4,156,939
Contract Assets		4,255,414	5,400,329
Other Receivables	8	3,271,768	3,362,183
Real Estate Inventories	9	66,106,180	65,544,567
Other Current Assets	10	4,985,659	4,637,141
Total Current Assets		87,974,786	89,794,716
<b>Noncurrent Assets</b>			
Contract Asset - Net Of Current Portion		4,140,055	3,533,733
Investment In Associates	11	4,799,884	4,787,787
Investment Properties	13	70,042,930	69,264,957
Property And Equipment	14	3,381,347	3,348,145
Deferred Income Tax Assets		57,007	82,405
Goodwill	3	4,567,242	4,567,242
Other Noncurrent Assets	15	5,618,445	5,626,161
Total Noncurrent Assets		92,606,912	91,210,430
<b>TOTAL ASSETS</b>		<b>P180,581,698</b>	<b>P181,005,146</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Current Liabilities</b>			
Accounts Payable And Accrued Expenses	16	P12,601,630	P13,117,027
Contract Liabilities		1,338,755	1,249,050
Lease Liabilities - Current Portion	12	339,595	328,796
Due To Related Parties		91,432	112,021
Income Tax Payable		21,076	29,022
Loans Payable - Current Portion	17	9,059,576	8,866,369
Bonds Payable - Current Portion	18	5,441,021	5,294,517
Total Current Liabilities		28,893,085	28,996,802
<b>Noncurrent Liabilities</b>			
Loans Payable - Net Of Current Portion	17	28,595,219	29,238,654
Bonds Payable - Net Of Current Portion	18	26,236,485	26,369,011
Contract Liabilities - Net Of Current Portion		664,594	767,219
Lease Liabilities - Net Of Current Portion	12	5,833,916	5,824,164
Net Retirement Liabilities		571,036	580,119
Deferred Income Tax Liabilities - Net		6,369,590	6,513,036
Accounts Payable And Accrued Expenses - Net Of Current Portion	16	8,267,253	8,337,198
Total Noncurrent Liabilities		76,538,093	77,629,401
Total Liabilities		P105,431,178	P106,626,203

(Forward)

	Notes	March 31, 2021 (Unaudited)	December 31, 2020 (Audited)
<b>Equity</b>			
Common Stock	19	P24,470,708	P24,470,708
Preferred Stock	19	80,000	80,000
Additional Paid-In Capital		5,612,321	5,612,321
Treasury Stock	19	(221,041)	(221,041)
Retained Earnings	19	44,512,499	43,776,186
Revaluation Reserve On Financial Assets At Fair Value Through Other Comprehensive Income		(2,619)	(2,619)
Remeasurement Losses On Retirement Plan		(15,136)	(15,136)
Share In Other Components Of Equity Of An Associate		372,449	372,449
Equity attributable to equity holders of the parent		74,809,181	74,072,868
Noncontrolling Interest		341,339	306,075
Total Equity		75,150,520	74,378,943
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>P180,581,698</b>	<b>P181,005,146</b>

**FILINVEST LAND, INC. AND SUBSIDIARIES****Interim Condensed Consolidated Statement of Profit and Loss  
For the three months ended 31 March***(Amounts in thousands; Except Earnings per share figures)*

	Notes	Three Months Period Ended March 31	
		2021 (Unaudited)	2020 (Unaudited)
<b>REVENUE</b>			
Real Estate Sales	4, 5	<b>P2,464,878</b>	₱3,093,331
Rental Services	4, 5	<b>1,890,541</b>	2,280,940
Total revenue		<b>4,355,419</b>	5,374,271
<b>EQUITY IN NET EARNINGS OF AN ASSOCIATE</b>		<b>12,097</b>	21,014
<b>OTHER INCOME</b>			
Interest Income	22	<b>105,214</b>	150,979
Others		<b>69,449</b>	98,343
		<b>4,542,179</b>	5,644,607
<b>COSTS</b>			
Real Estate Sales	4	<b>1,446,563</b>	1,827,230
Rental Services	4	<b>797,948</b>	866,879
<b>OPERATING EXPENSES</b>			
General And Administrative Expenses	20	<b>437,079</b>	436,807
Selling And Marketing Expenses	21	<b>253,847</b>	254,282
<b>INTEREST AND OTHER FINANCE CHARGES</b>		<b>726,445</b>	496,635
		<b>3,661,882</b>	3,881,833
<b>INCOME BEFORE INCOME TAX</b>		<b>880,296</b>	1,762,774
<b>PROVISION FOR INCOME TAX</b>			
Current	23	<b>19,343</b>	272,503
Deferred	23	<b>89,376</b>	79,148
		<b>108,719</b>	351,651
<b>NET INCOME</b>		<b>P771,577</b>	₱1,411,123
<b>NET INCOME ATTRIBUTABLE TO:</b>			
Equity holders of the parent		<b>P736,313</b>	₱1,348,889
Noncontrolling interest		<b>35,264</b>	62,234
		<b>P771,577</b>	₱1,411,123
<b>Earnings Per Share</b>			
Basic		₱0.03	₱0.06
Diluted		₱0.03	₱0.06



**FILINVEST LAND, INC. AND SUBSIDIARIES****Interim Condensed Consolidated Statement of Comprehensive Income  
For the three months ended 31 March***(Amounts in thousands)*

	<b>Three Months Period Ended March 31</b>	
	<b>2021</b>	<b>2020</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>NET INCOME FOR THE PERIOD</b>	<b>P771,577</b>	<b>P1,411,123</b>
<b>OTHER COMPREHENSIVE INCOME</b>		
Remeasurement gain from an associates investment	-	-
Remeasurement gain (losses) on retirement plan, net of tax	-	-
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>P771,577</b>	<b>P1,411,123</b>
<b>Total comprehensive income attributable to:</b>		
Equity holders of the parent	<b>P736,313</b>	<b>P1,348,889</b>
Noncontrolling interest	<b>35,264</b>	<b>62,234</b>
	<b>P771,577</b>	<b>P1,411,123</b>

**FILINVEST LAND, INC. AND SUBSIDIARIES****Interim Condensed Consolidated Statement of Changes in Equity****For the three months ended 31 March 2021***(Amounts in thousands)*

	<b>Three Months Period Ended March 31</b>	
	<b>2021</b>	<b>2020</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Capital Stock</b>		
Common Shares - P1 Par Value		
Authorized - 33 Billion Shares		
Issued - 24,470,708,506 Shares		
Outstanding - 24,249,759,506	<b>P24,470,708</b>	P24,470,708
Preferred Shares - P0.01 Par Value		
Authorized - 8 Billion Shares		
Issued And Outstanding - 8 Billion Shares	<b>80,000</b>	80,000
Treasury Shares (220,949,000 Common Shares)	<b>(221,041)</b>	(221,041)
Additional Paid-In Capital	<b>5,612,321</b>	5,612,321
Revaluation Reserve On Financial Assets At Fair Value Through		
Other Comprehensive Income	<b>(2,619)</b>	(2,619)
Share In Components Of Equity Of An Associate	<b>372,449</b>	361,794
Remeasurement Losses On Retirement Plan	<b>(15,136)</b>	(24,285)
<b>Retained Earnings</b>		
Balance At Beginning Of The Period	<b>43,776,186</b>	41,661,647
Net Income	<b>736,313</b>	1,348,889
Balance At End Of The Period	<b>44,512,499</b>	43,010,536
Equity Attributable To Equity Holders Of The Parent	<b>74,809,181</b>	73,287,414
Noncontrolling Interest	<b>341,339</b>	288,002
Total Equity	<b>P75,150,520</b>	P73,575,416

# FILINVEST LAND, INC. AND SUBSIDIARIES

## Interim Condensed Consolidated Statement of Cash Flows For the three months ended 31 March

(Amounts in thousands)

	Three Months Period Ended March 31	
	2021 (Unaudited)	2020 (Unaudited)
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income before income tax	P880,284	P1,762,774
Adjustments for:		
Interest income	(105,214)	(150,979)
Interest expense and amortization of transaction costs	725,789	496,635
Depreciation and amortization	278,162	314,271
Equity in net earnings of associates	(12,097)	(21,014)
Net pension expense, net of contribution and benefits paid	12,571	15,553
Operating income before changes in operating assets and liabilities	1,779,495	2,417,240
Changes in operating assets and liabilities		
Decrease (increase) in:		
Contracts receivables	(530,770)	442,637
Contract Assets	538,593	1,129,222
Other receivables	90,415	91,493
Real estate inventories	(375,166)	1,473,971
Other assets	(340,803)	235,427
Increase (decrease) in:		
Accounts payable and accrued expenses	(12,921)	602,139
Contracts liabilities	295,301	(4,654,807)
Net cash generated from operations	1,444,144	1,737,322
Income taxes paid, including creditable withholding taxes	(256,355)	(458,344)
Interest received	105,214	150,979
Net cash provided by operating activities	1,293,003	1,429,957
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisitions of investment properties and property and equipment	(1,838,340)	(1,322,177)
Cash used in investing activities	(1,838,340)	(1,322,177)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from availments of loans payable	-	4,000,000
Payments of:		
Loans payable	(468,701)	(2,576,916)
Interest and transaction costs	(909,144)	(816,799)
Lease liability	(81,728)	(82,859)
Decrease in amounts due to related parties	(20,589)	(66,715)
Net cash used in financing activities	(1,480,162)	456,711
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(2,025,499)</b>	<b>564,491</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>	<b>6,693,557</b>	<b>4,773,621</b>
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<b>P4,668,058</b>	<b>P5,338,112</b>

## **FILINVEST LAND, INC. AND SUBSIDIARIES**

### **NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

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#### **1. Corporate Information**

Filinvest Land, Inc. (the “Parent Company” or “FLI”) is a property developer engaged mainly in the development of residential subdivisions, construction of housing units and leasing activities. It was incorporated and is domiciled in the Philippines where its shares are publicly traded. Formerly Citation Homes, Inc., the Parent Company was incorporated on November 24, 1989, after the expiration of its corporate life of 50 years, and later changed to its present name on July 12, 1993. The Parent Company and its subsidiaries (collectively referred to as “the Group”) offer a range of real estate products from socialized and affordable housing to middle-income and high-end housing, various types of subdivision lots, medium-rise residential buildings, farm estates, industrial parks, residential resort projects, condotels, and condominium buildings. The Group also leases out commercial and office spaces in Muntinlupa City, Makati City, Pasay City, Cebu City, Tagaytay City, Cavite, and Clark Mimosa, as its major locations for leasing.

The Group’s parent company is Filinvest Development Corporation (FDC), a publicly listed entity. A.L. Gotianun, Inc. (ALG) is the Group’s ultimate parent company. FDC and ALG were incorporated in the Philippines.

The Parent Company’s registered business address is at 79 E. Delos Santos Ave. (EDSA), Brgy. Highway Hills, Mandaluyong City.

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#### **2. Summary of Significant Accounting Policies**

##### Basis of Preparation

The consolidated financial statements are prepared using the historical cost basis, except for financial assets at fair value through other comprehensive income (FVOCI) that are measured at fair value. The Group’s consolidated financial statements are presented in Philippine Peso (Peso), which is also the functional currency of the Parent Company, its subsidiaries and associates. Amounts are in thousand Pesos except as otherwise indicated.

The consolidated financial statements provide comparative information in respect of the previous period.

##### Statement of Compliance

The unaudited interim consolidated financial statements of the Group for the three months ended March 31, 2021 have been prepared in accordance with Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting*.

The unaudited interim consolidated financial statements do not include all the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Group’s annual consolidated financial statements as at December 31, 2020, which have been prepared in accordance with Philippine Financial Reporting Standards (PFRS), which include the availment of relief granted by the SEC under Memorandum Circular (MC) Nos. 3-2019 and 14-2018 to defer the implementation of the following accounting pronouncements until December 31, 2020. These accounting pronouncements address the issues of PFRS 15, *Revenue from Contracts with Customers* affecting the real estate industry.

*Deferral of the following provisions of Philippine Interpretations Committee (PIC) Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry:*

- a. Assessing if the transaction price includes a significant financing component (as amended by PIC Q&A 2020-04);
- b. Treatment of uninstalled materials in the determination of the POC (as amended by PIC Q&A 2020-02); and
- c. Accounting for Common Usage Service Area (CUSA) charges

*Deferral of the adoption of PIC Q&A 2018-14: Accounting for Cancellation of Real Estate Sales (as amended by PIC Q&A 2020-05)*

The consolidated financial statements also include the availment of relief under SEC MC No. 4-2020 to defer the adoption of *IFRIC Agenda Decision on Over Time Transfers of Constructed Goods under PAS 23, Borrowing Cost* (the IFRIC Agenda Decision on Borrowing Cost) until December 31, 2020.

In December 2020, the SEC issued MC No. 34-2020, allowing the further deferral of the adoption of provisions (a) and (b) above of *PIC Q&A 2018-12* and the IFRIC Agenda Decision on Borrowing Cost, for another 3 years or until December 31, 2023.

The details and the impact of the adoption of the above financial reporting reliefs are discussed in the section below under Changes in Accounting Policies and Disclosures and Significant Accounting Policies.

**Basis of Consolidation**

The consolidated financial statements include the accounts of the Parent Company and the following subsidiaries. The nature of business and the corresponding percentages of ownership over these entities as at March 31, 2021 and December 31, 2020 are as follows. The voting rights held by the Group in these subsidiaries are in proportion to its ownership interest.

Subsidiaries	Nature of Business	March 31, 2021	December 31, 2020
Filinvest AII Philippines, Inc. (FAPI)	Real estate developer	100%	100%
Filinvest BCDA Clark, Inc. (FBCI) <sup>1</sup>	Real estate developer	55%	55%
FCGC Corporation (FCGCC)	Real estate developer	100%	100%
Gintong Parisukat Realty and Development Inc. (GPRDI)	Real estate developer	100%	100%
Homepro Realty Marketing, Inc. (Homepro)	Real estate developer	100%	100%
Cyberzone Properties, Inc. (CPI)	Leasing	100%	100%
Filinvest Asia Corporation (FAC)	Leasing	60%	60%
Filinvest Cyberparks, Inc. (FCI)	Leasing	100%	100%
Filinvest Cyberzone Mimosa, Inc. (FCMI)	Leasing	100%	100%
Festival Supermall, Inc. (FSI)	Property management	100%	100%
Filinvest Lifemalls Corporation (FLC)	Property management	100%	100%
Filinvest Lifemalls Mimosa, Inc. (FLMI)	Property management	100%	100%
Filinvest Lifemalls Tagaytay, Inc. (FLTI)	Property management	100%	100%
Pro-Excel Property Managers, Inc. (Pro-Excel) <sup>2</sup>	Property management	33%	33%
ProOffice Works Services, Inc. (ProOffice) <sup>3</sup>	Property management	100%	100%
Property Specialist Resources, Inc. (Prosper)	Property management	100%	100%
FSM Cinemas, Inc. (FSM Cinemas) <sup>4</sup>	Theater operator	60%	60%
Philippine DCS Development Corporation (PDDC)	District cooling systems, builder and operator	60%	60%
Timberland Sports and Nature Club, Inc. (TSNC) <sup>5</sup>	Recreational Sports and Natures Club	98%	98%
Dreambuilders Pro, Inc. (DPI) <sup>6</sup>	Construction	45%	45%
ProMixers Aggregates Corp. (PMAC) <sup>7</sup>	Construction	45%	45%
Leisurepro, Inc. (Leisurepro)	Marketing	100%	100%
Proleads Philippines, Inc. (PPI)	Marketing	100%	100%
Property Leaders International Limited (PLIL)	Marketing	100%	100%
Property Maximizer Professional Corp. (Promax)	Marketing	100%	100%
Realpros Philippines, Inc. (RPI)	Marketing	100%	100%
Nature Specialists, Inc. (NSI)	Recreational Sports and Natures Club	75%	75%

*Notes:*

- FBCI is owned indirectly through FCGCC.*
- Deconsolidated in 2019. CPI and FCI sold its ownership in Pro-Excel to FAI. The effective ownership interest of the Parent Company was reduced to 33%.*
- CPI assigned its 60% interest in ProOffice to FLI. 40% remaining interest is owned by FCI. Effectively, FLI owns 100% of ProOffice.*

4. *FSM Cinemas is owned indirectly through FSI.*
5. *In 2018 and 2017, the Parent Company acquired noncontrolling interest in TSNC representing additional 1% and 5% ownership interest, respectively, for a total consideration of ₱16.09 million and ₱138.85 million, respectively.*
6. *Deconsolidated in 2020.*
7. *PMAC is a wholly-owned subsidiary of DPI.*
8. *Filinvest Cyberzone Mimosa, Inc. (FCMI) was renamed Filinvest Clark Mimosa Inc. on February 15, 2021.*

Except PLIL which was incorporated in British Virgin Islands, all of the Parent Company's subsidiaries were incorporated in the Philippines. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company using consistent accounting policies.

Detailed discussion of each subsidiary follows:

- FAPI was incorporated on September 25, 2006 to develop the TSNC and Phase 2 of Timberland Heights
- FCGCC was incorporated on February 11, 2016 to undertake the development of the Clark Green City (now New Clark City) Project under the Joint Venture Agreement with Bases Conversion and Development Authority (BCDA). On March 16, 2016, FBCI, a joint venture company with BCDA, was incorporated to handle the aforementioned development. FBCI is 55%-owned by FCGCC and 45%-owned by BCDA. As of December 31, 2020, FCGCC and FBCI have not started commercial operations.
- On January 19, 2018, FLI entered into a Share Sale and Purchase Agreement to purchase 100% of the total outstanding shares of GPRDI for a total consideration of ₱1.71 billion. The primary purpose of GPRDI is to hold, purchase, lease, contract otherwise acquire any and all real and personal properties. GPRDI has not started its commercial operations as of December 31, 2020.
- Homepro was incorporated on March 25, 1997 and started commercial operations on January 1, 2004.
- CPI was incorporated on January 14, 2000 and began commercial operations on May 1, 2001. CPI is registered with the PEZA as an Economic Zone Facilities Enterprise, which entitles CPI to certain tax benefits and non-fiscal incentives such as paying a 5% tax on its modified gross income in lieu of national and local taxes. CPI is also entitled to zero percent value-added tax on sales made to other PEZA-registered enterprises. CPI owns and operates the IT buildings in Northgate Cyberzone, located in a 10-hectare parcel of land within Filinvest City owned by the parent Company, FLI. CPI also leases a parcel of land measuring 2,831 sq.m. located in EDSA on which CPI built a 5-storey BPO building with a total GLA of 7,358 sq.m.
- FAC was incorporated on January 22, 1997 and as at date of this report is 60%-owned by FLI and 40%-owned by Reco Herrra Pte.Ltd. (RHPL). RHPL is 100% beneficially owned by the Government of Singapore Investment Corporation Pte. Ltd (GIC). FAC owns 50% of the 52-storey PBCom Tower, which is strategically located at the corner of Ayala Avenue and V. A. Rufino Streets in the Makati City Central Business District. FAC owns 36,000 sq. m. of leasable office space. The remaining 50% of PBCom Tower is owned by the Philippine Bank of Communications.
- The PBCom Tower is registered as an information technology building by PEZA. Consequently, tenants occupying space in PBCom Tower are entitled to avail of certain fiscal incentives, such as a 5% tax on modified gross income in lieu of the national and local taxes, income tax holidays and zero rated vat in certain cases.
- FCI was incorporated on February 4, 2014. Its primary purpose is to acquire by purchase, lease, donate and/or to own, use, improve, develop, subdivide, sell, mortgage, exchange, hold for investment and deal with real estate of all kinds.
- FCMI was incorporated on January 23, 2017. Its primary purpose is to acquire by purchase, lease except financial leasing, donation or and hold for investment or otherwise deal in real estate of all kinds, nature, purpose and/or any interest or right therein. FCMI started its commercial operations in May 2018. FCMI is registered with Clark Development Corporation (CDC) as a Clark Freeport Enterprise enjoying the incentives similar to PEZA such as zero percent VAT on its revenues and 5% income tax on modified gross income, in lieu of local and national taxes.
- FSI is the property manager of Festival Supermall and other commercial centers of the Group. FSI also

owns 60% equity interest in FSM Cinemas, Inc. which is engaged in theater operations. The transaction was accounted for using the pooling of interest method wherein the assets and liabilities of the combining entities are reflected in the consolidated financial statements at their carrying amounts.

- FLC, formerly Whiluc Realty & Mgt., Inc., is organized to invest in, purchase, hold, use, develop, lease, sell, assign, transfer mortgage, enjoy or otherwise dispose of, as may be permitted by law, all properties of every kind, nature and description and wherever situated, of any corporation.
- FLMI was incorporated on January 23, 2017. Its primary purpose is to acquire by purchase, lease except financial leasing, donation, or otherwise, and/or to own, use, improve, develop, subdivide, sell, mortgage, exchange, lease, develop and hold for investment or otherwise deal in real estate of all kinds, nature and purpose and/or any interest or right therein. FLMI has not started its commercial operations as of December 31, 2020.
- FLTI was incorporated on November 20, 2017. Its primary purpose is to acquire by purchase, lease (except financial leasing), donation or otherwise, and to own, use, improve, develop, subdivide, sell, mortgage, exchange, lease, develop and hold for investment or otherwise deal in real estate of all kinds in order to develop, conduct, operation, lease, and maintenance of retail and commercial space for rent, restaurants, function halls, amusement centers, movie or cinema theaters within the compound to premises of the shopping centers. FLTI started its commercial operations in March 2018.
- On December 26, 2019, CPI and FCI, wholly owned subsidiaries of the Parent, entered into a Deed of Assignment to sell its ownership in Pro-Excel to FAI. The sale resulted in a loss of control in Pro-Excel and deconsolidation by the Group. The remaining ownership of the Parent Company in Pro-Excel is 33%. Subsequently after disposal, the investment in Pro-excel is accounted as investment in associate under the equity method.
- ProOffice was incorporated on March 18, 2019 to engage in the business of administration, maintenance and management of real estate developments and projects. ProOffice started commercial operations in August 2019.
- Prosper was incorporated on June 10, 2002 and started commercial operations on January 01, 2004. Prosper is engaged in the purchase, lease and management of hotel and resort properties, and is currently managing the condotel operations of a high-rise condominium (Grand Cenia) and hotel project (Quest Hotel) of the Parent Company. Prior to Prosper's condotel and hotel management business, Prosper was engaged in the business of real estate marketing.
- FSM Cinemas was incorporated on April 23, 1998 to engage in servicing, booking, and arranging of films, programs, shows, plays, and movies of all kinds, types, makes, and colors for movie houses, theaters, or cinemas and to exhibit, lease, rent, run or operate movie houses, theaters, cinemas, as well as, supply equipment, machines and accessories needed in cinemas, theaters or movie houses. FSM Cinemas is owned indirectly through FSI.
- On April 15, 2015, FLI and Engie Services Philippines (ENGIE) entered into a joint venture agreement to establish PDDC. On July 31, 2015, PDDC was registered with the SEC to engage in the business of building and operating a district cooling system within existing and future buildings at Northgate Cyberzone Area, Filinvest City, Alabang, Muntinlupa City. PDDC is 60% owned by FLI and 40% owned by ENGIE.
- On July 18, 2018, the SEC approved TSNC's application on voluntary revocation of its secondary registration which allowed TSNC to proceed with the transition to its new business model. On November 15, 2018, the Board of Directors (BOD) approved the amendment to change the primary purpose of the Club from an exclusive recreational sports club to a for profit commercial facility. On July 24, 2019, TSNC submitted its Amended Articles of Incorporation to SEC. The amendments include (a) change of the primary purpose of TSNC from that of an exclusive recreational sports club to a real estate development Company; (b) change of TSNC's principal address from No. 173 P. Gomez Street, San Juan, Metro Manila to Timberland Heights, Barangay Malanday, San Mateo Rizal; (c) converting of TSNC's capital stock from no par value club shares to par value shares; (d) removal of provisions which characterizes TSNC as an exclusive nonprofit association; and (e) removal of paragraphs which relate to the operations of an exclusive recreational sports club. On August 1, 2019, the SEC approved TSNC's application for voluntary



revocation of its secondary registration. On August 18, 2019, the SEC approved TSNC's Amended Articles of Incorporation.

- PMAC was incorporated on October 11, 2019 mainly to operate concrete batching plant, manufacture and supply of precast and construction equipment supply and rental. PMAC has not started commercial operations as of December 31, 2020.
- Leisurepro was incorporated on April 21, 2004 and started commercial operations on January 1, 2006. The company is inactive since 2010.
- PPI was incorporated on March 29, 2017 to provide management, organizational, and other administrative services and training. PPI started its commercial operations in November 2017.
- PLIL, a company limited by shares, was registered at the territory of the British Virgin Islands on February 7, 2017. PLIL has not started its commercial operations as of December 31, 2020.
- Promax was incorporated on October 3, 1997. It is engaged in real estate marketing business and handle the marketing and sale of socialized, affordable, middle income, high-end and farm estate property development projects of FLI.
- RPI was incorporated on August 3, 2017 to provide administrative support services and skills training primarily through the use of information technology, licensed software, and systems. RPI has started its commercial operations in November 2017.
- NSI was incorporated on August 24, 2018 to conduct real estate activities primarily focusing on hotels, inns, resorts, lodging houses and all adjunct accessories thereto, including restaurants, cafes, bars, stores, offices, etc.. NSI has not started its commercial operations in as of December 31, 2020.

None of the foregoing subsidiaries has been a party to any bankruptcy, receivership or similar proceedings and has not undergone or entered into any material classification, merger, consolidation (except as disclosed elsewhere in this report), purchased or sold a significant amount of assets outside the ordinary course of business.

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements as of and for the year ended December 31, 2020, except for the adoption of the following new and amended PFRSs which became effective January 1, 2021.

The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective. The nature and effect of these changes are disclosed below. Several other amendments and interpretations apply for the first time in 2021, but do not have an impact on the consolidated financial statements of the Group.

- Amendments to PFRS 3, *Definition of a Business*

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

- Amendments to PFRS 7, *Financial Instruments: Disclosures* and PFRS 9, *Financial Instruments, Interest Rate Benchmark Reform*

The amendments to PFRS 9 provide a number of reliefs, which apply to all hedging relationships that are directly affected by the interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to uncertainties about the timing and or amount of benchmark-based cash flows of the hedged item or the hedging instrument.



- Amendments to PAS 1, *Presentation of Financial Statements*, and PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material*

The amendments provide a new definition of material that states “information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.”

The amendments clarify that materiality will depend on the nature or magnitude of information, either individually or in combination with other information, in the context of the financial statements. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users.

- Conceptual Framework for Financial Reporting issued on March 29, 2018

The Conceptual Framework is not a standard, and none of the concepts contained therein override the concepts or requirements in any standard. The purpose of the Conceptual Framework is to assist the standard-setters in developing standards, to help preparers develop consistent accounting policies where there is no applicable standard in place and to assist all parties to understand and interpret the standards.

The revised Conceptual Framework includes new concepts, provides updated definitions and recognition criteria for assets and liabilities and clarifies some important concepts.

- Amendments to PFRS 16, *COVID-19-related Rent Concessions*

The amendments provide relief to lessees from applying the PFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:

- The rent concession is a direct consequence of COVID-19;
- The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2021; and
- There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

The amendments are effective for annual reporting periods beginning on or after June 1, 2020. Early adoption is permitted.

The Group adopted the amendments beginning January 1, 2020. These amendments had no impact on the Group as there are no rent concessions granted to the Group as a lessee.

Any future changes in PFRS and PAS may affect the financial reporting of the Company’s business.

PFRS and PAS continue to evolve, and certain newly promulgated standards and interpretations taking effect at the beginning of a relevant year may affect the financial reporting of the Company’s business.

#### *Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as

defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

The Group is currently assessing the impact of adopting these amendments.

- *Deferral of Certain Provisions of PIC Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry (as amended by PIC Q&As 2020-02 and 2020-04)*

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some PFRS 15 implementation issues affecting the real estate industry. On October 25, 2018 and February 08, 2019, the SEC issued SEC MC No. 14-2018 and SEC MC No. 3-2019, respectively, providing relief to the real estate industry by deferring the application of certain provisions of this PIC Q&A for a period of three years until December 31, 2020. On December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020 which further extended the deferral of certain provisions of this PIC Q&A until December 31, 2023. A summary of the PIC Q&A provisions covered by the SEC deferral and the related deferral period follows:

	Deferral Period
a. Assessing if the transaction price includes a significant financing component as discussed in PIC Q&A 2018-12-D (as amended by PIC Q&A 2020-04)	Until December 31, 2023
b. Treatment of land in the determination of the POC discussed in PIC Q&A 2018-12-E	Until December 31, 2023
c. Treatment of uninstalled materials in the determination of the POC discussed in PIC Q&A 2018-12-E (as amended by PIC Q&A 2020-02)	Until December 31, 2020
d. Accounting for CUSA Charges discussed in PIC Q&A No. 2018-12-H	Until December 31, 2020

The SEC Memorandum Circulars also provided the mandatory disclosure requirements should an entity decide to avail of any relief. Disclosures should include:

- The accounting policies applied.
- Discussion of the deferral of the subject implementation issues in the PIC Q&A.
- Qualitative discussion of the impact on the financial statements had the concerned application guidelines in the PIC Q&A been adopted.
- Should any of the deferral options result into a change in accounting policy (e.g., when an entity excludes land and/or uninstalled materials in the POC calculation under the previous standard but opted to include such components under the relief provided by the circular), such accounting change will have to be accounted for under PAS 8, i.e., retrospectively, together with the corresponding required quantitative disclosures.

In November 2020, the PIC issued the following Q&As which provide additional guidance on the real estate industry issues covered by the above SEC deferrals:

- PIC Q&A 2020-04, which provides additional guidance on determining whether the transaction price includes a significant financing component
- PIC Q&A 2020-02, which provides additional guidance on determining which uninstalled materials should not be included in calculating the POC

After the deferral period, real estate companies would have to adopt PIC Q&A No. 2018-12 and any subsequent amendments thereto retrospectively or as the SEC will later prescribe.

The Group availed of the SEC reliefs to defer the above specific provisions of PIC Q&A No. 2018-12. Had these provisions been adopted, the Group assessed that the impact would have been as follows:

- a. The mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments provided for in the contract to sell might constitute a significant financing component. In case of the presence of significant financing component, the guidance should have been applied retrospectively and would have resulted in restatement of prior year financial statements. Adoption of this guidance would have impacted interest income, interest expense, revenue from real estate sales, contract assets, provision for deferred income tax, deferred tax asset or liability for all years presented, and the opening balance of retained earnings. The Group has yet to assess if the mismatch constitutes a significant financing component for its contracts to sell.
- b. Had the Group accounted for the revenue from air-conditioning services, CUSA and handling services as principal, this would have resulted in the gross presentation of the related revenue, costs and expenses. Currently, the related revenue is presented net of costs and expenses. There is no impact on opening retained earnings, income and expense and the related balance sheet accounts.

The above would have impacted the cash flows from operations and cash flows from financing activities for all years presented.

- Deferment of Implementation of *IFRIC Agenda Decision on Over Time Transfer of Constructed Goods* (IAS 23, *Borrowing Cost*) for the Real Estate Industry

In March 2019, IFRIC published an Agenda Decision on whether borrowing costs can be capitalized on real estate inventories that are under construction and for which the related revenue is/will be recognized over time under par. 35(c) of IFRS 15. IFRIC concluded that borrowing costs cannot be capitalized for such real estate inventories as they do not meet the definition of a qualifying asset under IAS 23 considering that these inventories are ready for their intended sale in their current condition.

The IFRIC agenda decision would change the Group's current practice of capitalizing borrowing costs on real estate projects with pre-selling activities.

On February 21, 2020, the Philippine SEC issued Memorandum Circular No. 4, Series of 2020, providing relief to the Real Estate Industry by deferring the mandatory implementation of the above IFRIC Agenda Decision until December 31, 2020. Further, on December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020, which extends the relief on the application of the IFRIC Agenda Decision provided to the Real Estate Industry until December 31, 2023. Effective January 1, 2024, the Real Estate Industry will adopt the IFRIC agenda decision and any subsequent amendments thereto retrospectively or as the SEC will later prescribe. A real estate company may opt not to avail of the deferral and instead comply in full with the requirements of the IFRIC agenda decision.

For real estate companies that avail of the deferral, the SEC requires disclosure in the Notes to the Financial Statements of the accounting policies applied, a discussion of the deferral of the subject implementation issues, and a qualitative discussion of the impact in the financial statements had the IFRIC agenda decision been adopted.

The Group opted to avail of the relief as provided by the SEC. Had the Group adopted the IFRIC agenda decision, borrowing costs capitalized to real estate inventories related to projects with pre-selling activities should have been expensed out in the period incurred. This adjustment should have been applied retrospectively and would have resulted to restatement of prior year financial statements. A restatement would have impacted interest expense, cost of sales, provision for deferred income tax, real estate inventories, deferred tax liability and opening balance of retained earnings. The above would have impacted the cash flows from operations and cash flows from financing activities for all years presented.

As prescribed by SEC MC No. 34-2020, for financial reporting periods beginning on or after January 1, 2021, the availment of the above deferrals will impact the Group's financial reporting during the period of deferral as follows:

- a. The financial statements as not considered to be in accordance with PFRS and should specify in the "Basis of Preparation of the Financial Statements" section of the financial statements that the accounting framework is *PFRS, as modified by the application of the following financial reporting reliefs issued and approved by the Securities and Exchange Commission in response to the COVID-19 pandemic*:
  1. Assessing if the transaction price includes a significant financing component (as amended by PIC Q&A 2020-04)
  2. Application of IFRIC Agenda Decision on Over Time Transfer of Constructed Goods under PAS 23
- b. The Auditor's report will:
  1. Reflect in the Opinion paragraph that the financial statements are prepared in accordance with the compliance framework described in the notes to the financial statements; and
  2. Include an Emphasis of Matter paragraph to draw attention to the basis of accounting that has been used in the preparation of the financial statements.

Upon full adoption of the above deferred guidance, the accounting policies will have to be applied using full retrospective approach following the guidance under PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*.

The Group intends to adopt the additional deferrals of the adoption of the PIC Q&A's above as allowed under SEC MC No. 34-2020.

- *Deferral of PIC Q&A 2018-14, Accounting for Cancellation of Real Estate Sales (as amended by PIC Q&A 2020-05)*

On June 27, 2018, PIC Q&A 2018-14 was issued providing guidance on accounting for cancellation of real estate sales. Under SEC MC No. 3-2019, the adoption of PIC Q&A No. 2018-14 was deferred until December 31, 2020. After the deferral period, real estate companies will adopt PIC Q&A No. 2018-14 and any subsequent amendments thereto retrospectively or as the SEC will later prescribe.

On November 11, 2020, PIC Q&A 2020-05 was issued which supersedes PIC Q&A 2018-14. This PIC Q&A adds a new approach where the cancellation is accounted for as a modification of the contract (i.e., from non-cancellable to being cancellable). Under this approach, revenues and related costs previously recognized shall be reversed in the period of cancellation and the inventory shall be reinstated at cost. PIC Q&A 2020-05 will have to be applied prospectively from approval date of the Financial Reporting Standards Council which was November 11, 2020.

The Group availed of the SEC relief to defer the adoption of this PIC Q&A until December 31, 2020. Currently, the Group records the repossessed inventory at an amount equal to the outstanding balance of the contracts receivables at the date of repossession. The Group is still evaluating the approach to be availed among the existing options. Had the relief not been adopted and the current practice would be different from the approach to be implemented, this could have impacted the recording of revenue, cost of sales, valuation of repossessed inventory and gain or loss from repossession in 2020.

Refer to the 2020 and 2018 audited consolidated financial statements of the Company for the detailed discussion of the deferral.

On May 17, 2021, the Board of Directors approved and authorized the release of the accompanying unaudited interim condensed consolidated financial statements of Filinvest Land, Inc. and Subsidiaries.

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### 3. Goodwill

Goodwill arising from business combinations in the Group's consolidated statements of financial position amounted to ₱4,567,242 as of March 31, 2021 and December 31, 2020.

In September 2006, the Group entered into a series of transactions pursuant to which it acquired: (1) 60% ownership interest in FAC from FDC; (2) 60% ownership interest in CPI from FAI; and, (3) Festival Supermall structure from FAI. In exchange for acquiring these assets, the Group issued a total of 5.64 billion common shares to FDC and FAI and assumed ₱2.50 billion outstanding debts of FDC and FAI. The business combinations resulted in the recognition of goodwill amounting to ₱4.24 billion, which comprises the fair value of expected synergies arising from the acquisitions.

Subsequently in February 2010, the Parent Company acquired the remaining 40% interests in CPI from Africa-Israel Properties (Phils.), Inc. to obtain full control of the then joint venture. The acquisition resulted in CPI becoming wholly-owned subsidiary of the Parent Company. The acquisition of the joint venture partner's interests was accounted for as business combination and resulted to recognition of goodwill amounting to ₱326.55 million.

As of March 31, 2021 and December 31, 2020, the recoverable value of the cash generating units to which the goodwill pertains is in excess of the carrying value of the cash generating units, thus, no impairment has been recognized.

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### 4. Segment Reporting

For management purposes, the Group is organized into the following segments:

#### *Real Estate*

This involves the acquisition of land, planning and development of large-scale, fully integrated residential communities, as well as the development and sale of residential lots, housing units, medium-rise residential buildings, farm estates, industrial parks, residential resort projects, a private membership club and condominium buildings.

#### *Leasing*

This involves the operations of Festival Supermall, Fora Tagaytay, Centro Square and Il Corso, including its management and theater operations, and the leasing of commercial and office spaces in Makati City, Muntinlupa City, Pasay City, Bacoor City, Tagaytay City, Cebu City and Clark.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Performance of each segment is evaluated based on their profit and loss or net income.

The chief operating decision-maker of the Group is the Executive Committee. The committee reviews internal reports to assess performance and allocate resources. Based on the reports, it is also able to determine both the operating and non-operating segments. Reporting by geographical segments does not apply as the Group currently operates in the Philippines only.

No operating segments have been aggregated to form the above reportable segments. Transfer prices between segments are based on rates agreed upon by the parties and have terms equivalent to transactions entered into with third parties.

For the period ended March 31, 2021 and 2020, there were no revenue transactions with a single external customer which accounted for 10% or more of the consolidated revenue from external customers.

The information about the financial position and result of operations of these business segments for the period ended March 31, 2021 and 2020 are summarized below.

March 31, 2021 (Unaudited)					
	Real Estate Operations	Leasing Operations	Combined	Adjustments and Eliminations	Consolidated
(In Thousands)					
Revenue and other income except equity in net earnings of associates:					
External	P2,383,603	P1,971,816	P4,355,419	P0	P4,355,419
Inter-segment	81,274	-	81,274	(81,274)	-
	2,464,878	1,971,816	4,436,693	(81,274)	4,355,419
Equity in net earnings of associates	11,840	257	12,097	-	12,097
Other income	153,302	1,808,838	1,962,141	(1,787,478)	174,663
	2,630,020	3,780,911	6,410,931	(1,868,752)	4,542,179
Net income	514,338	1,951,795	2,466,134	(1,694,557)	771,577
Adjusted EBITDA	731,571	2,925,159	3,656,729	(1,706,984)	1,949,745
Segment Assets	P121,095,624	P61,911,131	P183,006,755	(2,425,057)	P180,581,698
Less net deferred tax assets	-	57,007	57,007	-	57,007
Net segment assets	121,095,624	61,854,123	182,949,747	(2,425,057)	180,524,691
Segment Liabilities	55,739,568	50,035,601	105,775,168	(343,990)	105,431,178
Less net deferred tax liabilities	6,403,021	(147,736)	6,255,286	114,304	6,369,590
Net segment liabilities	P49,336,546	P50,183,336	P99,519,883	(458,295)	P99,061,588
Cash flows provided by (used in):					
Operating activities	P7,492,448	(5,486,824)	P2,005,624	(712,622)	P1,293,002
Investing activities	(141,913)	(1,696,427)	(1,838,340)	-	(1,838,340)
Financing activities	(397,292)	(1,082,870)	(1,480,162)	-	(1,480,162)
March 31, 2020 (Unaudited)					
	Real Estate Operations	Leasing Operations	Combined	Adjustments and Eliminations	Consolidated
(In Thousands)					
Revenue and other income except equity in net earnings of associates:					
External	3,481,195	2,031,618	5,512,813	(138,542)	5,374,271
Inter-segment	13,501	-	13,501	(13,501)	-
	3,494,696	2,031,618	5,526,314	(152,043)	5,374,271
Equity in net earnings of associates	21,014	-	21,014	-	21,014
Other income	-	-	-	-	-
	3,515,710	2,031,618	5,547,328	(152,043)	5,395,285
Net income	735,232	672,638	1,407,870	3,253	1,411,123
Adjusted EBITDA	2,007,516	1,335,045	3,342,561	(15,413)	3,327,148
Segment Assets	99,838,286	83,611,255	183,449,541	(6,334,168)	177,115,373
Less net deferred tax assets	3,019	87,911	90,930	-	90,930
Net segment assets	99,835,267	83,523,344	183,358,611	(6,334,168)	177,024,443
Segment Liabilities	60,365,801	43,728,336	104,094,137	(554,180)	103,539,957
Less net deferred tax liabilities	6,202,330	444,291	6,646,621	94,042	6,740,663
Net segment liabilities	P54,163,471	P43,284,045	P97,447,516	(648,222)	P96,799,294
Cash flows provided by (used in):					
Operating activities	(656,708)	1,434,092	777,384	652,573	1,429,957
Investing activities	(2,112,214)	(1,443,997)	(3,556,211)	2,234,034	(1,322,177)
Financing activities	(551,556)	1,008,267	456,711	-	456,711

The following table shows a reconciliation of the adjusted earnings before interest and other finance charges, income taxes, depreciation and amortization (EBITDA) to income before income tax in the consolidated statement of income. Adjusted EBITDA is the Group's EBITDA adjusted by the equity in net earnings from associates for the period:

	<b>March 31 2021 (Unaudited)</b>	<b>March 31 2020 (Unaudited)</b>
	(In Thousands)	
Adjusted EBITDA	<b>P1,949,745</b>	P2,552,666
Depreciation and amortization	<b>(355,102)</b>	(314,271)
Operating profit	<b>1,594,644</b>	2,238,395
Interest and other finance charges	<b>(726,445)</b>	(496,635)
Equity in net earnings of associates	<b>12,097</b>	21,014
Income before income tax	<b>P880,296</b>	P1,762,774

## 5. Revenue from Contracts with Customers

### Disaggregated Revenue Information

The Group's disaggregation of each sources of revenue from contracts with customers are presented below:

	<b>March 31 2021 (Unaudited)</b>	<b>March 31 2020 (Unaudited)</b>
	(In Thousands)	
<b>Real estate sales by market segment</b>		
Medium income	<b>P1,677,416</b>	P1,778,935
High-end	<b>176,219</b>	350,401
Low affordable	<b>300,683</b>	274,576
Affordable	<b>262,922</b>	666,282
Socialized	<b>47,638</b>	23,137
	<b>2,464,878</b>	3,093,331
<b>Cinema operations by type of goods or services</b> (included as part of rental and related services)		
Theater sales	<b>15,739</b>	17,818
Snack bar sales	<b>-</b>	1,907
	<b>15,739</b>	19,725
<b>Total revenue from contracts with customers</b>	<b>2,480,616</b>	3,113,056
<b>Rental and related services</b>		
Office leasing	<b>1,529,762</b>	1,807,045
Mall operations	<b>345,041</b>	454,170
	<b>1,874,803</b>	2,261,215
<b>Total Revenue</b>	<b>P4,355,419</b>	P5,374,271

The Group's real estate sales and theater sales are revenue from contracts with customers which are recognized over time while revenue from snack bar sales is recognized at a point in time.



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## 6. Cash and Cash Equivalents

This account consists of:

	<b>March 31 2021 (Unaudited)</b>	December 31 2020 (Audited)
	(In Thousands)	
Cash	<b>P3,728,642</b>	P3,886,911
Cash equivalents	<b>939,415</b>	2,806,646
	<b>P4,668,058</b>	P6,693,557

Cash includes cash on hand and in banks. Cash in bank earns interest at the prevailing bank deposit rates. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from dates of placement and are subject to an insignificant risk of change in value.

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## 7. Contracts Receivable

This account consists of:

	<b>March 31 2021 (Unaudited)</b>	December 31 2020 (Audited)
	(In Thousands)	
Contracts receivable	<b>P4,491,481</b>	P3,963,551
Receivables from government and financial institutions	<b>196,227</b>	193,388
	<b>P4,687,709</b>	P4,156,939

Contracts receivable are collectible over varying periods within two (2) to ten (10) years. The receivables arising from real estate sales are collateralized by the corresponding real estate properties sold. The Group records any excess of progress work over the right to an amount of consideration that is unconditional (i.e., contracts receivable) as contract assets.

Receivables from government and financial institutions pertain to government and bank-financed real estate sales. Receivables from government and financial institutions are collectible within one year.

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## 8. Other Receivables

This account consists of:

	<b>March 31 2021 (Unaudited)</b>	December 31 2020 (Audited)
	(In Thousands)	
Receivables from tenants	<b>P2,312,073</b>	P2,456,106
Due from related parties	<b>413,246</b>	347,121
Advances to officers and employees	<b>270,351</b>	303,460
Receivables from homeowners' associations	<b>238,928</b>	230,189
Receivables from buyers	<b>41,690</b>	43,174
Others	<b>36,473</b>	23,126
	<b>3,312,761</b>	3,403,176
Less: Allowance for expected credit losses	<b>40,993</b>	40,993
	<b>P3,271,768</b>	P3,362,183



*Receivables from tenants* represent charges to tenants for rentals and utilities normally collectible within a year.

*Advances to officers and employees* represent advances for project costs, marketing activities, travel and other expenses arising from the ordinary course of business which are liquidated upon the accomplishment of the purposes for which the advances were granted.

*Receivables from homeowners' associations* represent claims from the homeowners' association of the Group's projects for the payment of the expenses on behalf of the association.

*Receivables from buyers* mainly pertain to advances for fit-out funds and other advances relating to insurance and other chargeable expenses to buyers which are normally collectible within a year.

*Others* represent advances for selling, marketing, and administrative expenses of international sales offices, arising from the ordinary course of business which are liquidated upon the accomplishment of the purposes for which the advances were granted.

## 9. Real Estate Inventories

This account consists of:

	<b>March 31 2021 (Unaudited)</b>	December 31 2020 (Audited)
	(In Thousands)	
Lots, condominium and residential units for sale	<b>P41,845,557</b>	P41,659,064
Land and land development	<b>24,260,623</b>	23,885,503
	<b>P66,106,180</b>	P65,544,567

A summary of the movement in lots, condominium and residential units for sale is set out below:

	<b>March 31 2021 (Unaudited)</b>	December 31 2020 (Audited)
	(In Thousands)	
Balance at beginning of year as previously stated	<b>P41,659,064</b>	P38,851,977
Land costs transferred from land and land development	<b>3,893</b>	1,194,483
Net transfer to investment properties and property and equipment	-	(40,831)
Construction/development costs incurred	<b>1,552,971</b>	6,576,586
Capitalized borrowing costs	<b>76,193</b>	663,683
Cost of real estate sales	<b>(1,446,563)</b>	(5,586,834)
	<b>P41,845,557</b>	P41,659,064

A summary of the movement in land and land development is set out below:

	<b>March 31 2021 (Unaudited)</b>	December 31 2020 (Audited)
	(In Thousands)	
Balance at beginning of year	<b>P23,885,503</b>	P24,166,459
Land acquisitions	<b>194,209</b>	450,018
Land costs transferred to real estate inventories	<b>(3,893)</b>	(1,194,483)
Net transfers and others	-	(222,994)
Site development and incidental costs	184,804	686,503
	<b>P24,260,623</b>	P23,885,503

## 10. Other Current Assets

This account consists of:

	March 31 2021 (Unaudited)	December 31 2020 (Audited)
	(In Thousands)	
Input taxes	P2,196,440	P2,054,956
Creditable withholding taxes	1,024,561	928,110
Prepaid expenses	618,552	570,337
Advances to contractors and suppliers	188,321	191,397
Cost to obtain contract	811,628	776,795
Construction materials and supplies	142,049	105,591
Short-term deposits	4,108	9,955
	<b>P4,985,659</b>	<b>P4,637,141</b>

*Input taxes* pertains to VAT passed on from purchases of goods or services which is applied against output VAT.

*Creditable withholding taxes* are the taxes withheld by the withholding agents from payments to the sellers which is creditable against the income tax payable.

*Cost to obtain contract* includes commissions paid to brokers relating to the sale of real estate inventories which have not qualified yet for revenue recognition.

*Prepaid expenses* consist of prepayments for commissions, marketing fees, advertising and promotions, taxes and licenses, rentals and insurance.

*Advances to contractors and suppliers* pertain to down payments made by the Group which are applied against future billings for development and construction contracts of real estate inventories.

*Construction materials and supplies* pertain to inventories to be used in the construction and maintenance of projects.

## 11. Investments in Associates

This account consists of:

	March 31 2021 (Unaudited)	December 31 2020 (Audited)
	(In Thousands)	
At equity:		
Balance at the beginning of year	P996,619	P906,619
Additions:		
DPI	-	90,000
Balance at end of year	<b>P996,619</b>	<b>P996,619</b>
Accumulated equity in net earnings:		
Balance at the beginning of year	P1,542,297	P1,025,847
Equity in net earnings for the year	12,097	516,450
Balance at end of year	<b>1,554,394</b>	<b>1,542,297</b>
Share in revaluation increment on land at deemed cost*	<b>1,876,422</b>	<b>1,876,422</b>
Share in other components of equity	<b>372,449</b>	<b>372,449</b>
	<b>P4,799,884</b>	<b>P4,787,787</b>

\*Presented as part of retained earnings in the consolidated statement of changes in equity.

## 12. Leases

### *Group as lessee*

The Group has lease contracts for land. The Group's obligations under its leases are secured by the lessor's title to the leased assets. The Group has entered into land lease arrangements with lease terms of between 25 and 50 years. There are several leases that include extension option to lease the assets for additional 25 years based on mutual agreement of the parties.

The rollforward analysis of right-of-use assets follows:

	2021		
	Investment Properties	Other Noncurrent assets	Total
	(In Thousands)		
<b>Cost</b>			
Beginning balance	P5,376,136	P112,424	P5,488,560
Additions	-	-	-
At end of period	5,376,136	112,424	5,488,560
<b>Accumulated Depreciation</b>			
Beginning balance	288,122	8,994	297,116
Depreciation	36,411	1,051	37,462
Balance at end of period	324,533	10,045	334,578
<b>Net Book Value</b>	<b>P5,051,603</b>	<b>P102,379</b>	<b>P5,153,982</b>

	2020		
	Investment Properties	Other Noncurrent assets	Total
	(In Thousands)		
<b>Cost</b>			
Beginning balance	P5,279,966	P112,424	P5,392,390
Additions	96,170	-	96,170
At end of period	5,376,136	112,424	5,488,560
<b>Accumulated Depreciation</b>			
Beginning balance	140,091	4,497	144,588
Depreciation	148,031	4,497	152,528
Balance at end of period	288,122	8,994	297,116
<b>Net Book Value</b>	<b>P5,088,014</b>	<b>P103,430</b>	<b>P5,191,444</b>

The following are the amounts recognized in the consolidated statement of income (amounts in thousands):

	<b>March 31 2021 (Unaudited)</b>	<b>March 31 2021 (Unaudited)</b>
	(In Thousands)	
Amortization expense of right-of-use assets (included in general and administrative expenses)	<b>37,462</b>	43,675
Interest expense on lease liabilities (included in interest and other finance charges)	<b>102,279</b>	115,796
	<b>139,741</b>	159,471

The rollforward analysis of lease liabilities follows:

	<b>March 31 2021 (Unaudited)</b>	December 31 2020 (Audited)
	(In Thousands)	
Beginning balance	P6,152,960	P5,870,064
Additions	-	96,170
Interest expense	102,279	504,674
Payments	(81,728)	(317,948)
At June 30, 2020	6,173,511	6,152,960
Lease Liabilities - Current Portion	339,595	328,796
Ending balance	<b>P5,833,916</b>	<b>P5,824,164</b>

The Group also has certain lease of land with variable rental payments and lease of office space considered as 'low-value assets'. The Group applies the lease of 'low-value assets' recognition exemptions for these leases.

### 13. Investment Properties

The rollforward analysis of this account are as follows:

	March 31, 2021 (Unaudited)					Total
	Land	Buildings and Improvements	Machinery and Equipment	Construction in Progress	Right-of-use assets	
	(In Thousands)					
<b>Cost</b>						
Beginning balance	P14,798,900	P29,160,153	P216,420	P26,840,127	P5,376,136	P76,391,736
Additions	14,610	68,000	9,999	957,767	-	1,050,376
Transfers and Others	-	-	-	-	-	-
Balances at end of period	14,813,510	29,228,153	226,419	27,797,894	5,376,136	77,442,112
<b>Accumulated Depreciation</b>						
Beginning balance	-	6,623,937	214,720	-	288,122	7,126,779
Depreciation	-	224,647	11,345	-	36,411	272,403
Transfers	-	0	0	-	-	-
Balances at end of period	-	6,848,584	226,065	-	324,533	7,399,182
<b>Net Book Value</b>	<b>P14,813,510</b>	<b>P22,379,569</b>	<b>P354</b>	<b>P27,797,894</b>	<b>P5,051,603</b>	<b>P70,042,930</b>
	December 31, 2020 (Audited)					Total
	Land	Buildings and Improvements	Machinery and Equipment	Construction in Progress	Right-of-use assets	
	(In Thousands)					
<b>Cost</b>						
Beginning balance	P15,771,312	P28,669,503	P164,814	P22,649,397	P5,279,966	P72,534,992
Additions	12,270	205,738	91,320	4,225,885	96,170	4,631,383
Disposals	(672,802)	-	-	-	-	(672,802)
Transfers and Others	(311,880)	284,912	(39,714)	(35,155)	-	(101,837)
Balances at end of period	14,798,900	29,160,153	216,420	26,840,127	5,376,136	76,391,736
<b>Accumulated Depreciation</b>						
Beginning balance	-	5,786,881	146,960	-	140,091	6,073,932
Depreciation	-	837,056	103,517	-	148,031	1,088,604
Transfers	-	-	(35,757)	-	-	(35,757)
Balances at end of period	-	6,623,937	214,720	-	288,122	7,126,779
<b>Net Book Value</b>	<b>P14,798,900</b>	<b>P22,536,216</b>	<b>P1,700</b>	<b>P26,840,127</b>	<b>P5,088,014</b>	<b>P69,264,957</b>

#### 14. Property & Equipment

The rollforward analysis of this account are as follows:

March 31, 2021 (Unaudited)

	Land and Buildings	Machinery and Equipment	Transportation Equipment	Furniture and Fixtures	Leasehold Improvements	Construction in Progress	Total
(In Thousands)							
<b>Cost</b>							
Beginning balance	P2,160,594	P1,804,016	P167,788	P112,523	P191,736	P183,444	P4,620,101
Additions	22,237	61,038	7,789	544	-	3,336	94,944
Disposals/transfers	-	-	-	-	-	-	-
Balances at end of period	2,182,831	1,865,054	175,577	113,067	191,736	186,780	4,715,045
<b>Accumulated Depreciation and Amortization</b>							
Beginning balance	327,981	619,901	128,440	76,289	119,345	-	1,271,956
Depreciation and amortization	15,940	38,516	3,576	2,203	1,507	-	61,742
Disposals	-	-	-	-	-	-	-
Balances at end of period	343,921	658,417	132,016	78,492	120,852	-	1,333,698
<b>Net Book Value</b>	<b>P1,838,910</b>	<b>P1,206,637</b>	<b>P43,561</b>	<b>P34,575</b>	<b>P70,884</b>	<b>P186,780</b>	<b>P3,381,347</b>

December 31, 2021 (Audited)							
	Land and Buildings	Machinery and Equipment	Transportation Equipment	Furniture and Fixtures	Leasehold Improvements	Construction in Progress	Total
(In Thousands)							
<b>Cost</b>							
Balances at beginning of year	P2,118,313	P1,227,672	P153,222	P102,306	P92,761	P453,675	P4,147,949
Additions	42,281	341,846	21,354	11,464	106,703	9,549	533,197
Disposals/transfers	-	263,844	-	-	-	(279,780)	(15,936)
Deconsolidation	-	(29,346)	(6,788)	(1,247)	(7,728)	-	(45,109)
Balances at December 31, 2020	2,160,594	1,804,016	167,788	112,523	191,736	183,444	4,620,101
<b>Accumulated Depreciation and Amortization</b>							
Beginning balance	278,285	336,137	102,659	63,123	79,027	-	859,231
Depreciation and amortization	49,696	288,860	27,703	13,670	43,409	-	423,338
Disposals	-	(5,096)	(1,922)	(504)	(3,091)	-	(10,613)
Balances at end of period	327,981	619,901	128,440	76,289	119,345	-	1,271,956
<b>Net Book Value</b>	<b>P1,832,613</b>	<b>P1,184,115</b>	<b>P39,348</b>	<b>P36,234</b>	<b>P72,391</b>	<b>P183,444</b>	<b>P3,348,145</b>

## 15. Other Noncurrent Assets

This account consists of:

	March 31 2021 (Unaudited)	December 31 2020 (Audited)
	(In Thousands)	
BTO rights	<b>P3,661,471</b>	P3,576,269
Advances to contractors and suppliers	<b>1,641,568</b>	1,579,205
Right-of-Use	<b>112,424</b>	112,424
Deposits	<b>21,143</b>	15,200
Advances to joint venture partners	<b>403,053</b>	401,890
Financial assets at FVTOCI	<b>15,622</b>	15,622
Other assets	<b>63,989</b>	205,418
	<b>5,919,269</b>	5,906,028
Less accumulated amortization	<b>300,824</b>	279,867
	<b>P5,618,445</b>	P5,626,161

*BTO rights* pertain to the cost related to the Build, Transfer and Operate agreement with The Province of Cebu (Cebu Province) entered into on March 26, 2012. The BTO project relates to the development, construction and operation of the Business Process Outsourcing (BPO) Complex by the Group at the land properties owned by Cebu Province located at Salinas, Lahug, Cebu City.

The rollforward analysis of BTO rights is as follows:

	2021		
	BTO Rights	Right-of-Use Assets	Total
	(In Thousands)		
<b>Cost</b>			
Balance at beginning of year	<b>P3,576,269</b>	<b>P112,424</b>	<b>P3,688,693</b>
Additions	<b>85,202</b>	-	<b>85,202</b>
	<b>3,661,471</b>	<b>112,424</b>	<b>3,773,895</b>
<b>Accumulated Amortization</b>			
Balance at beginning of year	<b>270,873</b>	<b>8,994</b>	<b>279,867</b>
Amortization	<b>19,906</b>	<b>1,051</b>	<b>20,957</b>
Balance at end of year	<b>290,779</b>	<b>10,045</b>	<b>300,824</b>
<b>Net Book Value</b>	<b>P3,370,691</b>	<b>P102,379</b>	<b>P3,473,071</b>

	2020		
	BTO Rights	Right-of-Use Assets	Total
	(In Thousands)		
<b>Cost</b>			
Balance at beginning of year	<b>P2,858,460</b>	<b>P112,424</b>	<b>P2,970,884</b>
Additions	<b>717,809</b>	-	<b>717,809</b>
	<b>P3,576,269</b>	<b>P112,424</b>	<b>P3,688,693</b>
<b>Accumulated Amortization</b>			
Balance at beginning of year	<b>P192,945</b>	<b>P4,497</b>	<b>P197,442</b>
Amortization	<b>77,928</b>	<b>4,497</b>	<b>82,425</b>
Balance at end of year	<b>270,873</b>	<b>8,994</b>	<b>279,867</b>
<b>Net Book Value</b>	<b>P3,305,396</b>	<b>P103,430</b>	<b>P3,408,826</b>

*Advances to contractors and suppliers* pertain to down payments made by the Group which are applied against future billings for development and construction contracts of investment properties and property and equipment.

*Deposits* include utility and security deposits.

*Advances to joint venture partners* are advances (e.g., property taxes and permits) which are normally applied against the share of the joint venture partners from sale of the joint venture properties reported under “Other receivables” in consolidated statements of financial position.

*Financial assets at FVOCI* consist of quoted and unquoted shares of stock.

Unquoted investments in shares of stock include unlisted preferred shares in a public utility company which the Group will continue to carry as part of the infrastructure that it provides for its real estate development projects.

*Other assets* includes the fee paid by the Parent Company to a third party for the assignment of the developmental rights for another BTO project in Cebu.

## 16. Accounts Payable and Accrued Expenses

This account consists of:

	March 31, 2021 (Unaudited)			December 31, 2020 (Audited)		
	Current	Noncurrent	Total	Current	Noncurrent	Total
	(In Thousands)					
Accounts payable	P7,225,007	P4,854,158	P12,079,165	P7,298,675	P4,930,111	P12,228,786
Deposits from tenants	1,644,212	1,343,886	2,988,098	1,981,658	1,381,945	3,363,603
Retention fees payable	1,544,819	931,992	2,476,811	1,495,682	902,347	2,398,029
Accrued expenses	1,015,631	-	1,015,631	1,009,473	-	1,009,473
Accrued interest on bonds and loans	658,019	-	658,019	674,060	-	674,060
Deposits for registration	157,872	1,137,217	1,295,089	155,870	1,122,795	1,278,665
Other payables	356,069	-	356,069	501,609	-	501,609
	P12,601,630	P8,267,253	P20,868,883	P13,117,027	P8,337,198	P21,454,225

*Accounts payable* includes the outstanding balance of the costs of land and stocks acquired by the Group and is payable on scheduled due dates or upon completion of certain requirements. This account also includes amount payable to contractors and suppliers for the construction and development costs and operating expenses incurred by the Group.

*Deposits from tenants* are advance payments received for rentals, utilities and other fees. These are applied against rental obligations of tenants once due.

*Retention fees payable* pertains to the amount withheld from the progress billings of the contractors and is released generally one year from the completion of the construction agreement.

*Deposits for registration* pertain to amounts collected from buyers for payment of registration of real estate properties.

*Accrued expenses* pertain to various operating expenses incurred by the Group in the course of business such as salaries and wages, professional fees, unbilled construction cost related to ongoing projects, and utilities expense, among others.

*Other payables* pertain mainly to withholding taxes, output VAT payables and deferred rental income.



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## 17. Loans Payable

This account consists of:

	<b>March 31 2021 (Unaudited)</b>	December 31 2020 (Audited)
	(In Thousands)	
Developmental loans from local banks	<b>P37,774,262</b>	P38,233,885
Less unamortized transaction costs	<b>119,467</b>	128,862
	<b>37,654,795</b>	38,105,023
Less current portion of loans payable	<b>9,059,576</b>	8,866,369
Long-term portion of loans payable	<b>P28,595,219</b>	P29,238,654

Development loans from local banks has floating or fixed interest rates at different terms and repayment periods.

The Group's loans payable is unsecured and no assets are held as collateral for these debts. The agreements covering the abovementioned loans require maintaining certain financial ratios including debt-to-equity ratio ranging from 2.0x to 3.1x and minimum interest coverage ratio of 1.0x.

The agreements also provide for restrictions and requirements with respect to, among others, making distribution on its share capital; purchase, redemption or acquisition of any share of stock if it would materially and adversely affect the Group's ability to perform its obligations; sale or transfer and disposal of all or a substantial part of its capital assets other than in the ordinary course of business; restrictions on use of funds other than the purpose it was approved for; and entering into any partnership, merger, consolidation or reorganization except in the ordinary course of business and except when the Group maintains controlling interest.

The Group's loans payables are unsecured and no assets are held as collateral for these debts. As of March 31, 2021 and December 31, 2020, the Group complied with these contractual agreements and has not been cited in default on its outstanding loan obligations.

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## 18. Bonds

This account consists of:

	<b>March 31 2021 (Unaudited)</b>	December 31 2020 (Audited)
	(In Thousands)	
Current portion	<b>P5,441,021</b>	P5,294,517
Noncurrent portion	<b>26,236,485</b>	26,369,011
	<b>P31,677,506</b>	P31,663,528

The Group's bonds payable is unsecured and no assets are held as collateral for these debts. These bonds require the Group to maintain certain financial ratios which include maximum debt-to-equity ratio of 2.0x; minimum current ratio of 2.0x; and minimum debt service coverage ratio (DSCR) of 1.0x (except for CPI bonds which requires maximum debt-to-equity ratio of 2.33x and DSCR of 1.1x). As of March 31, 2021 and December 31, 2020, the Group is not in breach of these covenants and has not been cited in default on any of its outstanding obligations.

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## 19. Equity

The details of the Parent Company's common and preferred shares as of March 31, 2021 and December 31, 2020 follow:

	<b>Common</b>	<b>Preferred</b>
	(In Thousands, Except Par Value figures)	
Authorized shares	33,000,000	8,000,000
Par value per share	1.00	0.01
Issued and outstanding shares	24,470,709	8,000,000
Treasury shares	220,949	-

In 2021 and 2020, there was no issuance of additional common shares.

### Treasury Shares

On December 20, 2007, the Parent Company's BOD approved the buy-back of some of the issued shares of stock of the Parent Company over a period of twelve (12) months up to an aggregate amount of ₱1.50 billion, in view of the strong financial performance of the Parent Company and the very large discrepancy that existed between the current share price and the net asset value of the Parent Company.

The Parent Company had acquired 220.95 million shares at total cost of ₱221.04 million in 2008. There were no additional acquisitions in 2021 and 2020. The retained earnings is restricted from dividend distribution to the extent of the cost of treasury shares.

### Retained Earnings

Retained earnings include undistributed earnings amounting to ₱10.56 billion and ₱8.17 billion as of March 31, 2021 and December 31, 2020, respectively, representing accumulated equity in net earnings of subsidiaries and associates, which are not available for dividend declaration until declared as dividends by the subsidiaries and associates.

Retained earnings are further restricted for the payment of dividends to the extent of the cost of the shares held in treasury and deferred tax asset recognized in profit or loss as of March 31, 2021 and December 31, 2020.

After reconciling items, the Parent Company's retained earnings available for dividend declaration as of March 31, 2021 and December 31, 2020 amounted to ₱19.27 billion and ₱31.10 billion, respectively.

As at March 31, 2021, the amount of retained earnings appropriated for business expansions for construction of residential, leasing and mixed-use projects amounted to P5,000 million. The appropriation will be fully utilized to cover part of the capital expenditure requirements of the Company.

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## 20. General and Administrative Expenses

The account consists of:

	<b>March 31 2021 (Unaudited)</b>	<b>March 31 2020 (Unaudited)</b>
	(In Thousands)	
Salaries, wages and employee benefits	<b>P149,565</b>	P178,505
Taxes and licenses	<b>80,971</b>	89,641
Repairs and maintenance	<b>75,233</b>	60,527
Depreciation and amortization	<b>24,387</b>	13,337
Outside services	<b>30,529</b>	38,540
Retirement costs	<b>12,571</b>	6,920
Insurance	<b>12,014</b>	3,496
Communications, light and water	<b>11,456</b>	7,316
Office supplies	<b>7,813</b>	2,380
Rent	<b>6,472</b>	5,188
Electronic data processing charges	<b>5,189</b>	2,574
Transportation and travel	<b>3,063</b>	6,913
Postage and Freight Charges	<b>2,648</b>	1,403
Entertainment, amusement and recreation	<b>661</b>	621
Dues and subscriptions	<b>590</b>	4,598
Others	<b>13,918</b>	14,848
	<b>P437,079</b>	P436,807

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## 21. Selling and Marketing Expenses

The account consists of:

	<b>March 31 2021 (Unaudited)</b>	<b>March 31 2020 (Unaudited)</b>
	(In Thousands)	
Brokers' commissions	<b>P170,573</b>	P152,382
Selling, advertising and promotions	<b>41,541</b>	59,599
Service fees	<b>26,920</b>	21,129
Sales office direct costs	<b>13,482</b>	18,009
Salaries and wages	<b>1,086</b>	1,428
Others	<b>245</b>	1,735
	<b>P253,847</b>	P254,282

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## 22. Interest and Other Finance Charges

The following table shows the component of interest income, interest expense and other financing charges recognized in the consolidated statements of income:

	<b>March 31 2021 (Unaudited)</b>	<b>March 31 2020 (Unaudited)</b>
	(In Thousands)	
<b>Interest income on:</b>		
Contracts receivable	<b>P86,442</b>	P109,930
Cash and cash equivalents	<b>6,998</b>	27,144
Others	<b>11,774</b>	13,905
	<b>P105,214</b>	P150,979

**Interest and other finance charges:**

Interest expense on loans and bonds payable, net of interest capitalized	<b>P591,059</b>	P369,693
Interest expense on lease liabilities, net of interest capitalized	<b>102,279</b>	99,266
Amortization of transaction costs of loans and bonds	<b>32,451</b>	26,548
Other finance charges	<b>655</b>	1,127
	<b>P726,445</b>	P496,635

**23. Income Tax**

The Group calculates the period income tax expense using the tax rate that would be applicable to the expected total annual earnings. The major components of income tax expense in the interim condensed consolidated statement of profit or loss are:

	<b>March 31 2021 (Unaudited)</b>	March 31 2020 (Unaudited)
	(In Thousands)	
Current Income Tax Expense	<b>P19,343</b>	P272,503
Deferred Income Tax Expense	<b>89,376</b>	79,148
Income tax expense recognized in statement of profit or loss	<b>P108,719</b>	P351,651

On March 26, 2021, President Rodrigo Duterte signed into law the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Company:

- Effective July 1, 2020, regular corporate income tax (RCIT) rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding P=5 million and with total assets not exceeding P=100 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- Minimum corporate income tax (MCIT) rate reduced from 2% to 1% of gross income effective July 1, 2020 to June 30, 2023.
- Effective January 1, 2021, income tax rate for nonresident foreign corporation is reduced from 30% to 25%.
- Imposition of improperly accumulated earnings tax (IAET) is repealed.
- Foreign-sourced dividends received by domestic corporations are exempt from income tax subject to the following conditions:
  - i. The funds from such dividends actually received or remitted into the Philippines are reinvested in the business operations of the domestic corporation in the Philippines within the next taxable year from the time the foreign-sourced dividends were received;
  - ii. Shall be limited to funding the working capital requirements, capital expenditures, dividend payments, investment in domestic subsidiaries, and infrastructure project; and
  - iii. The domestic corporation holds directly at least 20% of the outstanding shares of the foreign corporation and has held the shareholdings for a minimum of 2 years at the time of the dividend distribution.
- Qualified domestic market enterprises shall be entitled to 4 to 7 years ITH to be followed by 5 years ED.
- For investments prior to effectivity of CREATE:

- i. Registered business enterprises (RBEs) granted only an ITH – can continue with the availment of the ITH for the remaining period of the ITH.
- ii. RBEs granted an ITH followed 5% GIT or are currently enjoying 5% GIT – allowed to avail of the 5% GIT for 10 years.

As clarified by the Philippine Financial Reporting Standards Council in its Philippine Interpretations Committee Q&A No. 2020-07, the CREATE Act was not considered substantively enacted as of December 31, 2020 even though some of the provisions have retroactive effect to July 1, 2020. The passage of the CREATE Act into law on March 26, 2011 is considered as a non-adjusting subsequent event. Accordingly, current and deferred taxes as of and for the year ended December 31, 2020 continued to be computed and measured using the applicable income tax rates as of December 31, 2020 (i.e., 30% RCIT / 2% MCIT) for financial reporting purposes.

Applying the provisions of the CREATE Act, the Company would have been subjected to lower regular corporate income tax rate of 21% to 25% effective July 1, 2020.

This will result in lower provision for current income tax for the year ended December 31, 2020 and lower income tax payable as of December 31, 2020, which will be reflected in the Company's 2020 annual income tax return but will only be recognized for financial reporting purposes in its 2021 financial statements. Pending clarification from the tax authorities on how the taxable income for the period beginning July 1, 2020 will be computed, the Company has not quantified the impact of the lower corporate income tax rate on the 2020 current income tax.

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## 24. Financial Risk Exposures

The Group's principal financial instruments are composed of cash and cash equivalents, contracts and other receivables, due from related parties, financial assets at FVTOCI, accounts payable and accrued expenses, due to related parties and long-term debt (loans payable and bonds payable). The main purpose of these financial instruments is to raise financing for the Group's operations.

The main objectives of the Group's financial risk management are as follows:

- To identify and monitor such risks on an ongoing basis;
- To minimize and mitigate such risks; and,
- To provide a degree of certainty about costs.

The Group's finance and treasury functions operate as a centralized service for managing financial risks and activities, as well as providing optimum investment yield and cost-efficient funding for the Group. The Group's BOD reviews and approves the policies for managing each of these risks. The policies are not intended to eliminate risk but to manage it in such a way that opportunities to create value for the stakeholders are achieved. The Group's risk management takes place in the context of the normal business processes such as strategic planning, business planning, operational and support processes.

The main risks arising from the Group's financial instruments are liquidity risk, credit risk and interest rate risk. The Group also monitors the foreign currency risk arising from all financial instruments.

### *Liquidity Risk*

Liquidity risk is defined as the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Group seeks to manage its liquidity profile to be able to finance capital expenditures and service maturing debts. To cover its financing requirements, the Group uses a combination of internally generated funds and available long-term and short-term credit facilities.

As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund raising activities, in case any requirements arise. Fund raising activities may include bank loans and capital market issues.

Under the current financial scenario, it is cheaper for the Group to finance its projects by drawing on its bank lines, tapping the local bond market and/or by rediscounting part of its receivables, to complement the Group's internal cash generation.

#### *Credit Risk*

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities, primarily for its contract receivables and other receivables.

Credit risk is managed since the titles of the properties sold are retained by the Group until installment receivables are fully collected and the fair values of these properties held as collateral are sufficient to cover the carrying values of the installment contract receivable.

It is the Group's policy that buyers who wish to avail the in-house financing scheme be subjected to credit verification procedures. Receivable balances are being monitored on a regular basis and subjected to appropriate actions to manage credit risk. Moreover, the Group has a mortgage insurance contract with Home Guaranty Corporation for a retail guaranty line.

With respect to credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents and financial assets at FVTOCI, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

The Group has outstanding purchase agreements with financial institutions whereby the Group sold its contracts receivable with a provision that the Group should buy back these receivables in case these become overdue for two to three consecutive months or when the contract to sell has been cancelled.

Based on the Group's experience, the said assets are highly collectible or collectible on demand. The Group holds as collaterals the corresponding properties which the third parties had bought on credit. In few cases of buyer defaults, the Group can repossess the collateralized properties and resell them at the prevailing market price.

All financial assets are of high-grade credit quality. Based on the Group's experience, these assets are highly collectible or collectible on demand. The Group holds as collaterals for its installment contract receivables the corresponding properties, which the third parties purchased in installments.

#### *Interest Rate Risk*

The Group's exposure to market risk for changes in interest rates relates primarily to the Group's loans from various financial institutions which carry floating interest rates. The Group regularly keeps track of the movements in interest rates and the factors influencing them.

Of the total P38.38 billion loans outstanding as of March 31, 2021, P5.28 million are on floating rate basis. The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, or the Group's annualized profit before tax through the impact on floating rate borrowings.

	Increase (decrease) in basis points	Effect on annualized income before income tax (In Thousands)
March 31, 2021	+200	P109,548
	-200	(109,548)

#### *Financial Instruments*

The Company's principal financial instruments are composed of cash and cash equivalents, contract receivables, other receivables and long-term debt. The Company does not have any complex financial instruments like derivatives.

## Comparative Fair Values of Principal Financial Instrument (In Thousands of Pesos)

		March 31 2021 (Unaudited)		December 31 2020 (Audited)
	Carrying Values	Fair Values	Carrying Values	Fair Values
		(In Thousands)		
Cash and cash equivalents	<b>P4,668,058</b>	P4,668,058	P6,693,557	P6,693,557
Contracts receivables	<b>4,687,709</b>	4,687,709	4,156,939	4,156,939
Other receivables	<b>3,271,768</b>	3,271,768	3,362,183	3,362,183
Long-term debt	<b>69,332,301</b>	70,516,478	69,768,551	73,454,654

Due to the short-term nature of cash and cash equivalents and other receivables, the fair value approximates the carrying amounts.

The estimated fair value of contracts receivables, is based on the discounted value of future cash flows from these receivables.

The estimated fair value of long-term debts with fixed interest and not subjected to quarterly re-pricing is based on the discounted value of future cash flows using the applicable risk free rates for similar type of loans adjusted for credit risk. Long-term debt subjected to quarterly re-pricing is not discounted since its carrying value approximates fair value.

### *Investment in foreign securities*

The Group does not have any investment in foreign securities.

## 25. EPS Computation

Basic/diluted EPS is computed as follows:

	March 31, 2021 (Unaudited)	March 31, 2020 (Unaudited)
	(In Thousands, Except per Share Data)	
Net income attributable to equity holders of the parent (a)	<b>P736,313</b>	P1,348,889
Common shares issued	<b>24,470,709</b>	24,470,709
Less weighted average number of treasury stock	<b>220,949</b>	220,949
Weighted average number of common shares outstanding (b)	<b>24,249,760</b>	24,249,760
Earnings Per Share (a/b)	<b>P0.03</b>	P0.06

## **Item 2. Management's Discussion and Analyses of Financial Condition and Results of Operations**

### *Results of operations for the three months ended March 31, 2021 compared to three months ended March 31, 2020*

For the three months ended March 31, 2021, FLI's net income from its business segments registered a decline of ₱639.55 million or 45.32%, from ₱1,411.12 million in 2020 to ₱771.58 million in 2021.

#### Revenues and other income

Total consolidated revenues went down by ₱1,102.43 million or 19.53%, from ₱5,644.61 million in 2020 to ₱4,542.18 million in 2021 due to lower revenues generated from both segments i.e. real estate sales and leasing businesses.

Real estate sales decreased by ₱628.45 million or by 20.32%, from ₱3,093.33 million in 2020 to ₱2,464.88 million in 2021 primarily attributable to lower construction percentage of completion and lower cash sales due to continued adverse impact of Covid-19 pandemic. Real estate sales booked during the current period broken down by product type are as follows: Middle Income 68% (inclusive of MRB and HRB); Affordable and low affordable 23%; High-End 7%; Socialized and others 2%.

Rental and related services decreased by ₱390.40 million or by 17.12%, from ₱2,280.94 million in 2020 to ₱1,890.54 million in 2021 primarily due to lower mall revenues and lower occupancy. Prior year rental revenues include pre-covid revenues until March 15, 2020. The prior year figures were restated for comparability to current report period i.e. chargeable collections / reimbursements are presented as part of the rental services revenues while chargeable expenses are presented as part of the cost of rental services.

Interest income decreased by ₱45.77 million or by 30.31%, from ₱150.98 million in 2020 to ₱105.21 million in 2021 as a result of lower interest income derived from contract receivables as more buyers opt to avail of bank financing schemes instead of in-house payment schemes.

Other income decreased by ₱28.89 million or by 29.38% from ₱98.34 million in 2020 to ₱69.45 million in 2021 due to lower income generated from service fees, processing fees, and management, leasing and other related fees.

#### Costs and Expenses

Cost of real estate sales decreased by ₱380.67 million or by 20.83%, from ₱1,827.23 million in 2020 to ₱1,446.56 million in 2021 due to lower real estate revenues realized during the period. Cost of rental services decreased by ₱68.93 million or by 7.95%, from ₱866.88 million in 2020 to ₱797.95 million in 2021 as a result of lower direct expenses for the period. The prior year figures were restated for comparability to current report period i.e. chargeable collections / reimbursements are presented as part of the rental services revenues while chargeable expenses are presented as part of the cost of rental services.

Total operating expenses i.e. general & administrative and selling & marketing expenses, were at same level vs. last year at ₱690.93 million for both general and administrative expenses and selling and marketing expenses.

#### Interest and other finance charges

Interest and other finance charges increased by ₱229.81 million or by 46.27%, from ₱496.64 million in 2020 to ₱726.44 million in 2021 due to current year effect of recently acquired loans and bonds.

#### Provision for Income Tax

Total provision for income tax decreased by ₱242.93 million or by 69.08% from ₱351.65 million in 2020 to ₱108.72 million in 2020 primarily due to lower taxable income coupled with lower tax rate (from 30% to 25%) as a result of newly enacted CREATE law.

### *Financial Condition as of March 31, 2021 compared to as of December 31, 2020*

As of December 31, 2020, FLI's total consolidated assets stood at ₱180.58 billion from the ₱181.00 billion balance as of December 31, 2020, a decrease by ₱423.45 million or by 0.23%. The following are the material changes in account balances:



**30.26% Increase in Cash and cash equivalents**

Primarily due to higher net cash used in investing activities as a result of select resumption of construction activities and lower net cash provided by financing activities as a result of principal and interests payments coupled with lower net cash provided by operating activities on account of lower collections vs. last year.

**0.06% Increase in Contract assets and contract receivables**

Primarily due to lower collections of accounts as a result of delayed takeout from banks and HDMF.

**2.69% Decrease in Other receivables**

Mainly due to lower receivables from mall and office tenants.

**0.86% Increase in Real estate inventories**

Due to lower cost of real estate sales as a result of lower sales revenues recognized during the period coupled with additional spending for project development costs

**7.52% Increase in Other current assets**

Primarily due to higher input and creditable withholding taxes, prepayments and cost to obtain contract.

**1.12% Increase in Investment property**

Mainly due to the additional construction costs of new buildings for office and commercial spaces. These are primarily located in Northgate Cyberzone in Alabang, Filinvest Mimosa, Makati City, Quezon City and Ortigas City.

**18.38% Decrease in Due to related parties**

Mostly due to decrease in unpaid shared expenses among related parties which includes common operational expenses.

**27.38% Decrease in Income tax payable**

Primarily due to the lower taxable income for the year and lower tax rate due to CREATE law.

**1.18% Decrease in Loans payable**

Mainly due to repayments of some existing loans.

**Performance Indicators**

	<b>March 31 2021 (Unaudited)</b>	<b>March 31 2020 (Unaudited)</b>	<b>December 31 2020 (Audited)</b>
a Earnings per Share <sup>1</sup> (Basic/Diluted)	<b>0.03</b>	0.06	0.15
b Earnings per Share <sup>1</sup> - Basic/Diluted (Annualized)	<b>0.12</b>	0.22	0.15
c Debt to Equity Ratio	<b>0.92</b>	0.88	0.94
d Debt Ratio	<b>0.58</b>	0.58	0.59
e EBITDA to Total Interest Paid	<b>2.07</b>	3.15	2.34
f Price Earnings Ratio <sup>2</sup> (on Annualized EPS)	<b>9.06</b>	4.09	7.47
a Basic and Diluted - Not annualized			
b Basic and Diluted - Annualized			
c Interest-bearing Debt over Total Stockholder's Equity			
d Total Liabilities over Total Assets			
e EBITDA (not annualized) over Total Interest Paid			
f Closing Price of Share <sup>3</sup> over Earnings Per share			

<sup>1</sup>Basic earnings per share amounts are calculated by dividing net income for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the period.

<sup>2</sup> Closing price as at March 31, 2021, March 31, 2020 and December 31, 2020 is 1.10, 0.91 and 1.12, respectively.

### Item 3. Business Development / New Projects

Since its incorporation, the Parent Company has invested in properties situated in what the Parent Company believes are prime locations across the Philippines for existing and future housing and land development projects. It is important for the Parent Company to have access to a steady supply of land for future projects. In addition to directly acquiring land for future projects, the Parent Company has also adopted a strategy of entering into joint venture arrangements with landowners for the development of raw land into future project sites for housing and land development projects. This allows FLI to reduce its capital expenditures for land and substantially reduces the financial holding costs resulting from owning land for development.

Under the joint venture agreements, the joint venture partner contributes the land free from any lien, encumbrance, tenants or informal settlers and the Parent Company undertakes the development and marketing of the products. The joint venture partner is allocated either the developed lots or the proceeds from the sales of the units based on pre-agreed distribution ratio.

Potential land acquisitions and participation in joint venture projects are evaluated against a number of criteria, including the attractiveness of the acquisition price relative to the market, the suitability or the technical feasibility of the planned development. The Parent Company identifies land acquisitions and joint venture opportunities through active search and referrals.

As of March 31, 2021, the Parent Company had a land bank of approximately 1,851 hectares of raw land for the development of its various projects, including approximately 201 hectares of land under joint venture agreements, which the Parent Company's management believes is sufficient to sustain several years of development and sales.

Details of the Parent Company's raw land inventory as of March 31, 2021 are set out in the table below:

<b>FLI Land Bank as of March 31, 2021</b>				
<b>In Hectares</b>				
<b>Location</b>	<b>Company Owned</b>	<b>Under Joint Venture</b>	<b>Total</b>	<b>% to Total</b>
<b>Luzon</b>				
Metro Manila	35.7	-	35.7	1.9%
Rizal	690.9	9.2	700.1	37.8%
Bulacan	252.1	-	252.1	13.6%
Bataan	12.3	-	12.3	0.7%
Pampanga	-	24.9	24.9	1.3%
Camarines Sur	1.9	-	1.9	0.1%
Pangasinan	3.5	-	3.5	0.2%
Cavite	299.5	58.8	358.3	19.4%
Laguna	226.7	0.7	227.4	12.3%
Batangas	45.6	42.1	87.7	4.7%
	<b>1,568.1</b>	<b>135.7</b>	<b>1,703.8</b>	<b>92.0%</b>
<b>Visayas</b>				
Cebu	1.5	35.7	37.2	2.0%
Negro Occidental	4.7	-	4.7	0.3%
	<b>6.2</b>	<b>35.7</b>	<b>41.9</b>	<b>2.3%</b>
<b>Mindanao</b>				
Davao	5.5	29.6	35.1	1.9%
South Cotabato	70.3	-	70.3	3.8%
	<b>75.8</b>	<b>29.6</b>	<b>105.4</b>	<b>5.7%</b>
<b>Total</b>	<b>1,650.1</b>	<b>201.0</b>	<b>1,851.1</b>	<b>100.0%</b>

In addition to above, FLI has the ff land under a joint development or long term leasing agreement, available to FLI for development

<b>Location</b>	<b>Area in has.</b>	<b>Remarks</b>
Filinvest Mimosa Plus	201.6	Being developed with FDC
New Clark City	288.0	Being developed with BCDA
<b>Total</b>	<b>489.6</b>	

#### City di Mare

In August 2010, FLI launched City di Mare, a 50.6-hectare property located at the South Road Properties in Cebu City. The 10.6-hectare portion of the property includes retail, office and leisure buildings and a public promenade which is a one-kilometer long waterfront lifestyle strip that will offer a range of seaside leisure activities. The remaining forty (40) hectares will be developed into four (4) phases of residential clusters over a 20-year period.

#### SRP 2

In July 2015, FLI, CPI and FAI (collectively referred to as “Filinvest Consortium”) won the bidding for a 19.20-hectare lot in Cebu’s SRP. Thereafter, on August 7, 2015, Filinvest Consortium entered into a Deed of Sale on Installment (DSI) with the Cebu City Government. In a letter dated January 6, 2017, the Cebu City Mayor questioned the validity of the sale and gave the buyers the option to withdraw from the sale at buyer’s discretion. In a letter to the Cebu City Mayor dated February 7, 2017 (the Letter), Filinvest Consortium expressed its intention to rescind the DSI. Under the DSI, Cebu City undertook to comply with several covenants, undertakings and obligations no later than February 7, 2016 (or 180 days from execution of the DSI). The Letter pointed out that as of February 7, 2017, the said covenants, undertakings and obligations have not been complied with and it does not appear that these will be complied with within a foreseeable reasonable period of time.

The rescission of the DSI shall only take effect upon return by Cebu City of the down payment and installment payments made to Cebu City by Filinvest Consortium, plus interests, within ninety (90) days from receipt of the Letter in accordance with Section 5.7 of the DSI. Pending receipt of such payments, the DSI shall remain valid and subsisting by and among the parties.

The 19.2-hectare property mentioned above is a separate property from the other two (2) properties within the SRP which were acquired from Cebu City: a) the 40-hectare property under a joint venture undertaking with Cebu City; and b) the 10-hectare property which was already paid in full by FLI to Cebu City.

On August 2, 2020, Filinvest Consortium informed Cebu City that the payments will be judicially consigned in accordance with law considering that to date, Cebu City has not yet returned the payments with interest, thus, the conditional rescission has already expired. In response, Cebu City issued a letter dated October 4, 2020 to FLI Consortium and insisted that the latter has no longer any debt to Filinvest Consortium as the DSI was effectively rescinded. Cebu City reiterates its willingness to restitute the Filinvest Consortium of the amount it has already paid prior the rescission.

The Cebu City Government and Filinvest Consortium came to a resolution on January 8, 2021 with the full payment and the signing of the Deed of Absolute Sale. The Filinvest Consortium paid on December 17, 2020 the full amount of the purchase price of the lot plus the accumulated interest for the unpaid installments since 2017. Accordingly, the matter has been resolved.

#### Pampanga

Filinvest Clark Mimosa, Inc., the new company formed by the consortium of Filinvest Development Corporation (FDC) and Filinvest Land, Inc. (FLI) as the winning bidder in the privatization of the former Mimosa Leisure Estate, has signed the lease agreement with Clark Development Corporation for a term of 50 years, renewable for another 25 years. Over this period, Filinvest Clark Mimosa, Inc. of Filinvest Land, Inc. and Mimosa Cityscapes, Inc. of Filinvest Development Corporation will develop, manage and operate the estate.

### Tarlac

FLI signed a Joint Venture Agreement with the Bases Conversion and Development Authority (BCDA) for the development of the 288-hectare Filinvest at New Clark City in Tarlac. New Clark City is envisioned to be developed as the country's newest sustainable urban community and globally-competitive investment center that is smart, green and disaster-resilient. The industrial and logistics park is now currently being developed. The township will also have commercial and residential components.

### Laguna

Ciudad de Calamba is a 350-hectare Modern Filipino-Hispanic Township development in the gracious City of Calamba, Laguna. It is a master-planned affordable and middle-income township with an industrial component.

### Rizal

Havila is master-planned as a mix of affordable, middle-income and high-end subdivisions in Rizal province overlooking Metro Manila. With its 306-hectare development, the township offered three major communities such as Mission Hills, Highlands Pointe and Forest Farm interconnected by linkroad of Antipolo, Taytay and Angono Rizal. New developments in Havila are Mira Valley, Amarilyo Crest and Amarilyo Residences.

Timberland Heights, a sprawling 677-hectare premier mountain suburban township development located in the highest peaks of San Mateo Rizal. It captures the essence of a mountain hideaway, a sporting and leisure paradise and a luxurious country resort in a premier township development.

Manna East, a 60-hectare modern Filipino themed affordable and middle-income community in Theresa Rizal. Housing construction is on-going for New Fields Phase 1 (launched Jan 2018). The construction of all amenity areas for New Fields Phase 1 is also expected to be completed by 3Q 2021. Land development has also commenced in Futura Plains (launched July 2020). FLI is currently planning the expansion for New Fields and is projecting to launch Phase 2 in 2021.

### Negros Occidental

Palm Estates, 51-hectare township development designed to be a city within Talisay City. The first residential project was launched in the last quarter of 2016. Land Development works will be completed by mid-September 2021 and construction of housing units is expected to commence in the third quarter 2021.

### Recent Land Acquisitions

In 2017, FLI acquired from various third-party sellers parcels of land in Alabang Muntinlupa City, Cubao, Quezon City, Teresa, Cainta and Taytay, Rizal, Balanga, Bataan and Zamboanga City.

In 2018, FLI acquired from various third-party sellers parcels of land in Quezon City, Parañaque City, Dagupan City, Pangasinan, Bacoar City, Cavite, Calamba City, Laguna, Mandaluyong City, Dumaguete City and Zamboanga City.

In 2019, FLI acquired from various third-party sellers parcels of land in San Rafael, Bulacan, Cainta, Rizal, Bacoar City, Cavite, Dagupan City, Pangasinan, Naga City, Bicol, Davao City, Dumaguete City, General Santos City and Negros Oriental.

In 2020, FLI acquired from various third-party sellers parcels of land in Dagupan City, Pangasinan and Bacoar City, Cavite.

In 2021, FLI acquired from various third-party sellers parcels of land in Davao City, Dumaguete, Rizal and Taguig.

### **Residential Development**

FLI will further grow its core residential real estate development business, which includes house and lots, MRBs and high-rise condominium units. Currently, FLI has the following on-going high-rise condominium projects:

### The Linear

*The Linear*, a master-planned residential and commercial hub in Makati City. Two (2) L-shaped towers, each twenty-four (24) storeys high, comprise this dynamic condominium community that perfectly caters to the needs of young urban professionals.

### Studio City

Studio City is a community composed of a five-tower residential condominium complex within the Filinvest City to serve the demand for housing of the growing number of professionals working within Filinvest City and in the nearby Madrigal Business Park.

Since it is located within the Filinvest City, residents will enjoy proximity to Festival Supermall, Westgate Center, Northgate Cyberzone, Asian Hospital and Medical Center, and other commercial, educational and medical institutions. The development consists of eighteen (18) storeys per building with commercial units at the ground floor. All residential floors will have twenty-five (25) studio units per floor. Studio Tower 5 is under construction.

### The Levels

Located at one of the highest points of Filinvest City at around 23 meters above sea level, The Levels is a one-block, four (4)-tower residential condominium development that features laidback suburban living inside a fast-paced business district. The residential development is set in a tropical landscape, with four (4) towers uniquely designed with terracing levels, giving it a castle-effect look. The high-rise sections will be set in lush greenery, providing residents with views of the gardens. The second tower is currently under construction.

### Vinia Residences

Vinia is a 25-storey condominium development located along EDSA in Quezon City, right across TriNoma and just steps away from the MRT-North Avenue station. With its coveted location, it offers a world of ease and convenience to yuppies and families looking for quality homes, as well as budding entrepreneurs who want to start a home-based business at the heart of the city.

### Studio Zen

Studio Zen is a 21-storey condominium development located along Taft Avenue in Metro Manila. Student-oriented amenities, Zen-inspired features, and functional building facilities makes it an ideal residence for students living independently and a great investment opportunity for entrepreneurs who want to take advantage of the ready rental market in the area.

### Studio A

Studio A is a single tower 34-storey hi-rise residential condominium located in Loyola Heights in Quezon City. A community conveniently situated near premier universities, the LRT 2 line and other commercial establishments.

### 100 West

100 West is a single tower 38-storey high-rise commercial and residential condominium with office spaces located in Gen. Gil Puyat Avenue corner Washington St. in Makati City. 100 West is in the Makati Business District and accessible to both north and south of Metro Manila.

### Studio 7

Studio 7 is a mixed-use development that will have office and residential towers complemented with retail outlets, located in Quezon City along EDSA very close to the GMA-Kamuning MRT station. Studio 7 will have studios as well as one-bedroom residential units.

### Activa

Activa is a mixed-use development with residential, office, and retail components. It is entrenched in the heart of Quezon City's busiest and liveliest district, Cubao. Situated at the crossroads of two (2) of the metro's most vital thoroughfares. Activa connects to the north and south via EDSA, and to the east and west via Aurora Boulevard. It also has direct access to the MRT and LRT lines, and accessible by various modes of transportation like buses and jeepneys.

The following are the most recently launched projects and projects with new phases and buildings:

PROJECT	LOCATION	PROJECT	LOCATION
<b>HORIZONTAL</b>		<b>MRB</b>	
Amarilyo Crest	Rizal	One Oasis Cebu	Cebu
Pineview	Cavite	One Oasis Cagayan de Oro	Cagayan de Oro
Sandia	Batangas	Panglao Oasis	Taguig
Tierra Vista	Bulacan	One Spatial	Pasig
The Grove	Rizal	San Remo	Cebu
Savannah Place	Cavite	Centro Spatial	Davao
Futura Homes Palm Estates	Bacolod	One Spatial Iloilo	Iloilo
Futura Homes Mactan	Cebu	Marina Spatial	Dumaguete
Futura Homes Iloilo	Iloilo	8 Spatial	Davao
Futura Homes Koronadal	South Cotabato	Maui Oasis	Manila
Anila Park Residences	Rizal	Alta Spatial	Valenzuela City
Aria at Serra Monte	Rizal	Bali Oasis	Pasig
The Prominence	Quezon City	Maldives Oasis	Davao
Futura Homes Davao	Davao	Sorrento Oasis	Pasig
New Fields at Manna	Rizal	Veranda	Davao
Meridian Place	Cavite	Futura East	Cainta
Valle Dulce	Laguna	Centro Spatial	Manila
Ventura Real	Rizal	Belize	Muntinlupa
Claremont Expansion	Pampanga	Futura Vinta	Zamboanga
Southwinds	Laguna	<b>HRB</b>	
Futura Zamboanga	Zamboanga	Activa	Quezon City
Enclave	Muntinlupa	Levels	Alabang
New Leaf	Cavite	Studio City	Alabang
Mira Valley	Rizal	Studio N (Block 50)	Alabang
Hampton Orchard	Pampanga		
Futura Mira	Calamba		
Futura Plains	Rizal		
Tropics 4	Cainta		

On-going developments of the abovementioned projects are expected to require additional funds but FLI believes that it will have sufficient financial resources for these anticipated requirements, both from debt financing and generation from operations.

FLI expects to remain focused on core residential real estate development business which includes landed housing, medium-rise buildings (MRB) and high-rise condominium projects, residential farm estates, entrepreneurial communities, and leisure developments in response to the demands of the Philippine market.

In 2021, FLI intends to retain its dominant position as the leader in MRB projects by launching seven (7) new projects nationwide and nineteen (19) additional buildings of existing projects. Aside from the MRBs, FLI has pipelined twelve (12) horizontal residential projects and two (2) HRB projects.

FLI has the following investment properties for lease:

#### **Commercial Retail Leasing Properties**

### ***Festival Mall Alabang***

The landmark project, Festival Supermall, carries on its position as the prime destination for recreation and retail in southern Metro Manila. With more ‘firsts’ on its offerings and a better shopping ambiance, the mall has elevated the retail experience in the south. It is one of the country’s largest shopping malls with more than 1,000 shops.

Major improvements have been undertaken and continue to be undertaken for the existing mall and its facilities. New interiors give the mall a refreshed look and modern ambiance, complementing the recently completed 46,000 sq.m. expansion wing. Decathlon, a French sporting goods retailer, opened a 5,000 sq.m. store in the original mall. New lifestyle and food tenants continue to open in the expansion wing. French sports retail giant, Go Sport, opened its first ever store in Southeast Asia in the expansion with an area close to 1,000 sq.m.

The introduction of new and unique food establishments has made Festival a gastronomic destination ushering in new traffic and strengthening its appeal to its core target market. The Water Garden, a new distinctly refreshing outdoor amenity and convergence zone in the expansion wing, continues to be favorite among mall patrons. Uniqlo opened its first ever roadside store in the country in Westgate, Festival’s affiliated lifestyle development in Filinvest City.

### ***Fora Mall***

Conveniently located right by Tagaytay Rotunda is Fora Mall, the first regional mall in the area. This prime retail destination provides about 26,000 sq. m of leasable space amidst nature, open spaces, and a beautifully-landscaped amphitheater. It primarily serves the local market and Tagaytay bound tourists. A number of local and popular food concepts, along with national brands, have opened in the mall. Super Metro, a 24-hour hypermarket, serves as its anchor. Other notable shops include Ace Hardware, Power Mac, Own Days, Anello and La Sedia. The mall also has four (4) digital cinemas which have become the go to place for Tagaytay City and surrounding towns for recreation.

### ***Main Square***

With a smaller format of over 18,000 sq. m leasable area, Main Square is the first and only mall along Bacoor Blvd, close to Bacoor City Hall and fronting Princeton Heights. Positioned as the reliable one-stop hub for neighboring gated villages of Bacoor, it provides basic shopping, wellness, service and convenience offerings from partner brands such as Anytime Fitness, Watson’s, Ace Hardware, Western Appliances, Japan Home, and DIY. The mall’s anchor for this development is Robinsons Supermarket, which has become the most convenient essentials shopping option in the area.

### ***Il Corso***

Il Corso is a retail development with an estimated 34,000 sq. m of leasable area in the City di Mare estate development of Filinvest in the South Reclamation Area of Cebu City. It’s opened restaurants facing the sea have become destinations in the southern edge of Cebu City. The cinema has also opened. A 10,000 sq.m. portion of the mall is being reconfigured to accommodate Business Process Outsourcing Companies.

### ***Other Filinvest Lifemalls***

The following table sets out a summary of the Company’s other major Filinvest Lifemalls.

<b>Mall</b>	<b>Location</b>	<b>GLA (sq.m.)</b>	<b>Features</b>
Fora Mall .....	Tagaytay Rotonda	26,000	<ul style="list-style-type: none"><li>• 24-hour super metro anchor store</li><li>• Four (4) digital cinemas</li><li>• Open air amphitheater and forest feature</li><li>• Beside Quest Hotel</li></ul>
Main Square.....	Princeton Heights, Bacoor, Cavite	18,000	<ul style="list-style-type: none"><li>• Robinson Supermarket</li><li>• Watsons, Ace Hardware, DIY</li><li>• Anytime Fitness</li><li>• Starbucks, Coffee Bean &amp; Tea Leaf</li><li>• Beside Bacoor City Hall</li></ul>
Il Corso .....	City di Mare, Cebu	34,000	<ul style="list-style-type: none"><li>• Seaside waterfront boardwalk with al fresco dining</li><li>• Central piazza with dancing fountain</li><li>• Fully-functional lighthouse and battleship playground for children</li><li>• Cebuano Home-Grown Food Concepts (Laguna Café Group, Chikaan, Fishes, etc)</li></ul>



### Commercial Office Properties

As of March 31, 2021, the Group owns commercial office spaces for lease to several BPO and other office locators with total gross leasable space of 524,188 sq.m. Primarily, they are located in Northgate Cyberzone in Filinvest City, Alabang, Muntinlupa. Northgate is an 18.7- hectare PEZA zone that enjoys developer incentives. Among the Group's portfolio is the PBCom tower where FLI owns 60.0% through FAC, which owns 50.0% of the 52-storey PBCom Tower in the Makati CBD. PBCom Tower is a Grade A, PEZA-registered, IT/office building located along Ayala Avenue, Makati City with a GLA of 35,148 sq.m.

The Group also owns several completed office developments, in Bay City, Pasay, at EDSA, Mandaluyong near Ortigas MRT station, at Gil Puyat, Makati City, at Clark Mimosa and at Cyberzone Cebu IT Park. A summary of the GLA is set forth below:

Location	Number of Buildings	GLA (sq. m.)
Northgate Cyberzone, Filinvest City	19	334,912
Metro Manila outside of Filinvest City	7	116,070
Outside Metro Manila	4	72,922
<b>Total</b>	<b>31</b>	<b>523,904</b>

The office buildings of Filinvest are mainly located in business parks or in mixed-used complexes highly accessible to public transport. The Group believes its business park model, wherein the Group builds on areas specifically suited for business and industrial establishments supported, in certain cases, by incentives from the Government, gives it a competitive advantage as business parks are the preferred site of major BPO tenants. Being located in a major business park allow the tenants assurance of expansion options within close proximity thereby giving the Group an advantage over stand-alone developments.

- Northgate Cyberzone, an 18-hectare, PEZA-registered IT park located in Filinvest City in Alabang. The office buildings of the Group sit within the 10-hectare parcel of land in the Northgate district owned by FLI.
- Mimosa Workplus, an office village that is comprised of eight buildings set amidst the lush natural environment of the Filinvest Mimosa+ Leisure City.
- Cyberzone Cebu and Filinvest IT Park are two distinct developments on two separate Build-Transfer-Operate (BTO) arrangements with the Cebu Province. The two parcels of land totaling 2.9 hectares are in close proximity to the city center located along Banilad and Salinas Avenue in Cebu. Together these comprise 7 office towers, a mall and a hotel development. The office and mall portions are pre-certified LEED Gold rating.
- Filinvest Cyberzone Bay City, a 4-tower office complex in the bustling section of the Bay Area. Its four towers are already completed and operating, and fully leased by POGOs. The complex is also certified LEED Silver rating.
- 100 West is part of a mixed used building in the Makati Central Business District. Office space allocated is approximately 14,333 sq. m.

### *Ongoing Construction*

- Activa is a 1.37 hectare mixed use development at the corner of EDSA and Aurora Boulevard and lies in close proximity to the Cubao LRT and Cubao MRT Stations. The development will have the following: BPO office tower, a traditional office tower, residential tower, hotel and a retail mall. The designs for the BPO office and mall portions are pre-certified with LEED Gold rating.
- Studio 7 is a two (2)-tower mixed-use complex comprising of residential and office buildings on a retail and parking podium. Located along major thoroughfare EDSA in Quezon City, it is strategically located close to the GMA Kamuning Metro Rail Transit 3 Station and is a pre-certified LEED Silver rating.



**Registration with the Board of Investments (BOI)**

As of March 31, 2021, FLI has registered the following projects with the BOI under the Omnibus Investments Code of 1987 (Executive order No. 226) and are unexpired as of the report date:

No.	Name of Housing Project	BOI Certificate of Registration No.	Registration Date	Expiry Date
1	One Spatial- Iloilo Bldg. 2	2016-243	01-Dec-2016	01-Dec-2021
2	Savannah Fields Phase 1	2017-355	22-Dec-2017	20-Dec-2021
3	Valle Dulce Phase 2	2017-356	27-Dec-2017	20-Dec-2021
4	Savannah Fields Phase 4A	2017-357	27-Dec-2017	20-Dec-2021
5	Meridian Place Phase2	2017-354	22-Dec-2017	22-Dec-2021
6	Marina Spatial- Marina Town Bldg. A	2017-129	23-May-2017	23-May-2021
7	Ventura Real	2017-298	08-Nov-2017	08-Nov-2021
8	New Fields	2018-016	22-Jan-2018	22-Jan-2022
9	Futura Homes Palm Estates	2018-156	20-Jul-2018	20-Jul-2022
10	Sandia Homes Phase 2	2020-136	25-Jul-2020	24-Jul-2022
11	Futura Homes Zamboanga	2018-200	24-Sep-2018	24-Sep-2022
12	8 Spatial Davao Bldg. 5	2020-182	26-Sep-2020	25-Sep-2022
13	Marina Spatial Bldg. B	2020-159	02-Dec-2020	01-Dec-2022
14	New Leaf Phase 1A and 1B	2020-054	20-Mar-2020	19-Mar-2023

#### Item 4. Other Disclosures

1. Except as disclosed in the Notes to Unaudited Interim Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations, there are no unusual items affecting assets, liabilities, equity, net income or cash flows for the interim period.
2. The Company's unaudited interim consolidated financial statements do not include all of the information and disclosures required in the annual financial statements and should be read in conjunction with the consolidated annual financial statements as of and for the year ended December 31, 2020 (PAS 34, par 15).
3. The accounting policies and methods of computation adopted in the preparation of the unaudited interim consolidated financial statements are consistent with those followed in the preparation of the Company's annual consolidated financial statements as of and for the year ended December 31, 2020.
4. On known trends, events or uncertainties that have had or are reasonably expected to have favorable or unfavorable impact on net sales or revenues or income from continuing operations of FLI, the Covid-19 global pandemic.

##### *COVID-19 Pandemic*

In a move to contain the COVID-19 pandemic in the Philippines, on March 13, 2020, the Office of the President of the Philippines issued a Memorandum directive to impose stringent social distancing measures in the National Capital Region (NCR) effective March 15, 2020. On March 16, 2020, Presidential Proclamation No. 929 was issued, declaring a State of Calamity throughout the Philippines for a period of six (6) months and imposed an ECQ throughout the island of Luzon until April 12, 2020, which was subsequently extended to April 30, 2020 and further extended to May 15, 2020. The ECQ shifted to modified enhanced community quarantine (MECQ) until May 31, 2020 and to general community quarantine (GCQ) for NCR and certain provinces until the first part of the third quarter. Subsequently, MECQ was once again imposed on select areas including Metro Manila and a few other provinces in the National Capital Region from August 4 to 18, 2020 then back again to GCQ until December 31, 2020. On January 1, 2021, the Office of the President issued a Memorandum from the Executive Secretary placing the NCR and other highly urbanized cities and independence component cities under GCQ and MGCQ until January 31, 2021, which was further extended until February 28, 2021 and May 14, 2021 for certain parts of the country, including the NCR.

The Group continues to abide by and comply with all rules and regulations issued by the government in relation to the COVID-19 pandemic. In line with applicable rules and regulations, the said risks are mitigated by business continuity strategies set in place by the Group. Measures currently undertaken by the Group to mitigate the risks of COVID-19 pandemic on its operations include work-from-home arrangements, proper and frequent sanitation of office premises, cancellation of large group meetings in person, an internal ban on foreign business travel, and the practice of social distancing through remote communication, among others.

The quarantine restrictions and recent social distancing guidelines limit the operations of malls and construction completion. Despite the challenges, the Group prioritized easing the burden of its customers by providing payment grace periods or rental relief. Past efforts in process improvement and digitalization allowed the company to operate efficiently and effectively to continue to serve customers. Operations have adjusted to the pandemic from digital marketing and online selling processes to the continued communication with the buyers and homeowners through the online service desk. As of date, estimate of the impact cannot be made.

The Group is taking a two-pronged strategy of (i) expanding the investment property portfolio and (ii) prudent residential development focusing on the end-user, affordable and middle-income markets. The company is concentrating on the completion of its key projects, particularly office buildings which continue to be in demand and selected residential developments across the country.

The company expects that these developments are unfavorable to the company's overall financial performance as follows:

- a. Decline in pre-sales for both the domestic and OFW markets
- b. Decline in revenues from our retail operations as a result of decline in foot traffic and temporary suspension of mall operations except for outlets offering basic services like supermarkets, banks and healthcare centers, as mandated by the government.
- c. Delay in the completion of housing, office and retail buildings
- d. Pre-leasing and occupancy of new buildings will be lower than expected
- e. Some tenants might reduce or in worst case, pre-terminate space to adopt a work-from-home scheme or other flexible working arrangements
- f. Possible cancellation of lease negotiations for either new space or expansion due to internal business decision of the client

As of the reporting date, FLI's malls have reopened and construction works have resumed for office and residential projects while observing safety and health protocols within the properties. FLI Offices remained open during the duration of the quarantine.

- 5. Aside from any probable material increase in interest rates on the outstanding long-term debt with floating rates, there are no known trends, events or uncertainties or any material commitments that may result to any cash flow or liquidity problems of the Company within the next 12 months.
- 6. There are no changes in estimates of amounts reported in prior year (2020) that have material effects in the current interim period.
- 7. Except for those discussed in the Management's Discussion and Analysis of Financial Condition and Results of Operations, there are no other issuances, repurchases and repayments of debt and equity securities.
- 8. Except as discussed in the Management's Discussion and Analysis of Financial Condition and Results of Operations, and Financial Risk Exposures, there are no material events subsequent to March 31, 2021 up to the date of this report that have not been reflected in the financial statements for the interim period.
- 9. There are no changes in contingent liabilities or contingent assets since December 31, 2020.
- 10. There are no material contingencies and any other events or transactions affecting the current interim period.
- 11. The Company is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments, or any significant amount of the Company's payables that have not been paid within the stated trade terms.
- 12. There are no significant elements of income that did not arise from the Company's continuing operations.
- 13. There are no known events that will trigger the settlement of a direct or contingent financial obligation that is material to the Company.
- 14. Except for those discussed above, there are no material changes in the financial statements of the Company from December 31, 2020 to March 31, 2021.
- 15. There are no off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period other than those that were previously reported.

16. Events after the reporting date

a) *Dividend Declarations*

On April 23, 2021, the Board of Directors approved the declaration of dividends as follows:

*Tranche 1*

To all common stockholders of record as of 21 May 2021 in the amount of ₱0.0155 per share a Regular Cash Dividend. Payment date was set on 15 June 2021.

To all preferred stockholders of record as of 21 May 2021 in the amount of ₱0.000155 per share Regular Cash Dividend. Payment date was set on 15 June 2021.

*Tranche 2*

To all common stockholders of record as of 15 November 2021 in the amount of ₱0.0155 per share a Regular Cash Dividend. Payment date was set on 09 December 2021.

To all preferred stockholders of record as of 15 November 2021 in the amount of ₱0.000155 per share Regular Cash Dividend. Payment date was set on 09 December 2021.

17. Please refer to Annex A for the Aging Schedule for the Company's receivables as of March 31, 2021. Annex B are Supplementary Information and Disclosures required on SRC rules 68 and 68.1 as amended for the three months ended March 31, 2021.
18. There are no other information required to be reported that have not been previously reported in SEC Form 17-C.

## ANNEX A

### FILINVEST LAND, INC. AND SUBSIDIARIES

#### Aging of Receivables

(Amounts in thousands)

As of March 31, 2021

	Neither past due nor impaired	Past Due but not impaired				Impaired
		Less than 30 days	31-90 days	91-120 days	Over 120 days	
<b>Type of Account Receivable</b>						
a) Mortgage, Notes & Installment Contract Receivable						
Installment Contracts Receivable and Contract Assets	P10,979,775	P640,192	P1,084,994	P93,112	P88,722	P-
Receivable from Financing Institutions	196,227	-	-	-	-	-
Sub-total	11,176,003	640,192	1,084,994	93,112	88,722	-
b) Other Receivables	3,312,761	-	-	-	-	40,993
Receivables from tenants	2,312,073	-	-	-	-	-
Due from related parties	413,246	-	-	-	-	-
Advances to officers and employees	270,351	-	-	-	-	-
Receivables from homeowners' associations	238,928	-	-	-	-	40,993
Receivables from buyers	41,690	-	-	-	-	-
Others	36,473	-	-	-	-	-
	<b>P14,488,763</b>	<b>P640,192</b>	<b>P1,084,994</b>	<b>P93,112</b>	<b>P88,722</b>	<b>P40,993</b>

Account Receivable Description	Nature/Description	Collection Period
<b>Type of Receivables</b>		
Installment contracts receivables	This is the Company's in-house financing, where buyers are required to make down payment and the balance will be in the form of a mortgage loan to be paid in equal monthly installments.	5-10 years
Receivable from financing institution	This represents proceeds from buyers' financing under one or more of the government programs granted to finance buyers of housing units and mortgage house financing of private banks.	Within 1 year
Other receivables	This represents claims from other parties arising from the ordinary course of business. It also includes receivables from tenants, related parties, advances to officers and employees and homeowners associations.	1 to 2 years
Normal Operating Cycle: 12 calendar months		

**FILINVEST LAND, INC. AND SUBSIDIARIES****Index to Consolidated Financial Statements and Supplementary Schedules**

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**Supplementary Schedules**

Schedule	Contents
<b>A</b>	Financial Assets
<b>B</b>	Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (other than related parties)
<b>C</b>	Amounts Receivables (Payables) from Related Parties which are Eliminated during the Consolidation of Financial Statements
<b>D</b>	Intangible Asset - Other Assets
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<b>F</b>	Indebtedness to Related Parties
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<b>J</b>	Retained Earnings Available for Dividend Distribution
<b>K</b>	Map Showing the Relationships Between and Among the Companies in the Group, its Ultimate Parent Company and Co-subsiidiaries

## Schedule A

### FILINVEST LAND, INC. AND SUBSIDIARIES

#### Supplementary Schedule of Financial Assets 31 March 2021

Below is the detailed schedule of the Group's financial assets in equity securities as of March 31, 2021:

Name of Issuing entity and association of each issue	Number of Shares	Amount Shown in the Financial Position	Value Based on Market Quotation at end of year	Income Received and Accrued
(In Thousands Except Number of Shares)				
<b>Financial assets at FVTOCI</b>				
Quoted:				
The Palms Country Club	1,000	3,060	3,060	-
Philippine Long Distance Telephone Company	26,100	348	348	-
Cebu Country Club	1	6,017	6,017	-
		9,425	9,425	-
Unquoted:				
Manila Electric Company (MERALCO)	619,694	6,197	6,197	-
		6,197	6,197	-
		<b>15,622</b>	<b>15,622</b>	-

The Group's investment in MERALCO is an unlisted preferred shares acquired in connection with the infrastructure that it provides for the Group's real estate development projects. These are carried at cost less impairment, if any.

## Schedule B

### FILINVEST LAND, INC. AND SUBSIDIARIES

#### Supplementary Schedule of Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)

31 March 2021

The Group does not have advances to employees with balances above ₱1,000,000 as of March 31, 2021.

#### Related Party Transactions

##### *Due from related parties*

Below is the list of outstanding receivables from related parties of the Group presented in the consolidated statements of financial position as of March 31, 2021:

	Relationship	Nature	March 31 2021	December 31 2020
(In Thousands)				
FORA Services, Inc.	Affiliate	A	<b>₱90,549</b>	₱90,314
Pro-excel Property Management, Inc.	Associate	A	<b>80,924</b>	80,823
Filinvest Mimosa, Inc.	Associate	A, C	<b>73,271</b>	73,268
Dreambuilders Pro, Inc.	Associate	A	<b>126,591</b>	71,034
East West Banking Corporation	Affiliate	A	<b>16,801</b>	20,714
Davao Sugar Central Corp.	Affiliate	A	<b>5,791</b>	5,802
Countrywide Water Services, Inc.	Affiliate	A	-	1,766
Quest Restaurant, Inc.	Affiliate	A	<b>8,962</b>	1,246
Filinvest Hospitality Corporation	Affiliate	A	<b>862</b>	991
AG Foundation, Inc.	Affiliate	A	<b>572</b>	572
GCK Realty	Affiliate	C	<b>235</b>	235
ALG Holdings, Corp.	Ultimate Parent	A	<b>146</b>	128
FDC Utilities, Inc.	Affiliate	A	-	102
Mimosa Cityscapes, Inc.	Affiliate	A	<b>74</b>	63
Propel Realty Corp	Affiliate	A	-	29
FDC – Misamis Power Corp.	Affiliate	A	<b>17</b>	13
FDC Forex Corp.	Affiliate	A	<b>6</b>	6
Seascapes Resort, Inc.	Affiliate	A	-	5
Boracay Seascapes Resort, Inc.	Affiliate	A	<b>6</b>	4
Duawon Seascapes Resort Inc.	Affiliate	A	<b>3</b>	3
Dumaguete Cityscapes, Inc.	Affiliate	A	<b>1</b>	1
Dauin Seascapes, Inc.	Affiliate	A	<b>1</b>	1
Princesa Seascapes, Inc.	Affiliate	A	<b>2</b>	1
Filinvest Alabang, Inc.	Associate	0	<b>7,416</b>	-
Corporate Technologies, Inc.	Associate	0	<b>998</b>	-
Chroma Hospitality, Inc.	Affiliate	A	<b>16</b>	-
Entrata Hotel Services, Inc.	Affiliate	A	-	-
			<b>₱413,246</b>	<b>₱347,121</b>

##### *Nature of intercompany transactions*

The nature of the intercompany transactions with the related parties is described below:

- A. Expenses – these pertain to the share of the related parties in various common selling and marketing and general and administrative expenses.
- B. Reimbursable commission expense
- C. Dividends



## Schedule C

### FILINVEST LAND, INC. AND SUBSIDIARIES

#### Supplementary Schedule of Amounts Receivable (Payable) from Related Parties which are Eliminated during the Consolidation of Financial Statements 31 March 2021

Below is the schedule of receivables (payables) with related parties which are eliminated in the consolidated financial statements as of March 31, 2021. All are noninterest-bearing and to be settled within the year:

Volume of Transactions		Receivable (Payable)
		(In Thousands)
Cyberzone Properties, Inc.	Share in Expenses	P (145,064) P9,272,852
Cyberzone Properties, Inc.	Rental Income	(75,949) -
Filinvest Cyberzone Mimosa, Inc.	Share in expenses	410,009 3,287,445
Homepro Realty Marketing, Inc.	Share in expenses	975 796,329
Filinvest Lifemalls Tagaytay, Inc.	Share in expenses	13,196 555,943
Filinvest Cyberparks, Inc.	Share in expenses	239,610 253,434
Property Maximizer Professional Corporation	Share in Expenses	11,824 135,740
Property Maximizer Professional Corporation	Marketing Fee Expenses	9,999 -
Dreambuilders Pro, Inc.	Share in expenses	55,557 126,796
Nature Specialists, Inc.	Share in expenses	- 29,508
Proleads Philippines, Inc.	Share in expenses	236 26,194
Timberland Sports and Nature Club	Share in expenses	16,642 19,517
Filinvest AII Philippines, Inc.	Share in expenses	205 15,870
Gintong Parisukat Realty & Devt Corp.	Share in expenses	2,883 15,130
Realpros Philippines, Inc.	Share in expenses	38 14,947
Filinvest BCDA Clark, Inc.	Share in expenses	2 11,578
Property Specialist Resources, Inc.	Share in expenses	- 7,865
Leisurepro, Inc.	Share in expenses	18 6,472
Filinvest Lifemalls Mimosa, Inc.	Share in expenses	- 210
Philippined DCS Development Corporation	Share in expenses	- 118
Property Leaders International, Ltd.	Share in expenses	- 111
FSM Cinemas, Inc.	Share in expenses	(232) 8
Proworks	Share in expenses	3 5
Filinvest Clark Green City Corporation	Share in expenses	- -
Filinvest Asia Corporation	Share in expenses	1 (4)
Festival Supermall, Inc. (Management)	Share in expenses	3,540 (70)
Filinvest Lifemalls Corporation	Share in expenses	0 (49,993)
		<b>P543,493 P14,526,003</b>

## Schedule C

### **FILINVEST LAND, INC. AND SUBSIDIARIES**

#### **Supplementary Schedule of Amounts Receivable (Payable) from Related Parties which are Eliminated during the Consolidation of Financial Statements 31 March 2021**

The table below shows the movement of the receivables (payables) from related parties:

	December 31 2020	Additions	Collections	March 31 2021
	(In Thousands)			
Cyberzone Properties, Inc.	P9,493,865	P44	P (221,057)	P9,272,852
Filinvest Cyberzone Mimosa, Inc.	2,877,436	410,009	-	3,287,445
Homepro Realty Marketing, Inc.	795,354	975	-	796,329
Filinvest Lifemalls Tagaytay, Inc.	542,747	13,196	-	555,943
Filinvest Cyberparks, Inc.	13,824	239,610	-	253,434
Property Maximizer Professional Corporation	113,917	21,823	-	135,740
Dreambuilders Pro, Inc.	71,239	55,559	(2)	126,796
Nature Specialists, Inc.	29,508	-	-	29,508
Proleads Philippines, Inc.	25,958	236	-	26,194
Timberland Sports and Nature Club	2,875	16,642	-	19,517
Filinvest AII Philippines, Inc.	15,665	705	(500)	15,870
Gintong Parisukat Realty & Devt Corp.	12,247	2,883	-	15,130
Realpros Philippines, Inc.	14,908	38	-	14,947
Filinvest BCDA Clark, Inc.	11,576	2	-	11,578
Property Specialist Resources, Inc.	7,865	-	-	7,865
Leisurepro, Inc.	6,454	18	-	6,472
Filinvest Lifemalls Mimosa, Inc.	210	-	-	210
Philippined DCS Development Corporation	118	-	-	118
Property Leaders International, Ltd.	111	-	-	111
FSM Cinemas, Inc.	239	-	(232)	8
Proworks	2	3	-	5
Filinvest Clark Green City Corporation	-	23,346	(23,346)	-
Filinvest Asia Corporation	(5)	1	-	(4)
Festival Supermall, Inc. (Management)	(3,610)	3,540	-	(70)
Filinvest Lifemalls Corporation	(49,993)	-	-	(49,993)
	<b>P13,982,510</b>	<b>P788,630</b>	<b>(245,137)</b>	<b>P14,526,004</b>

The intercompany transactions between FLI and the subsidiaries pertain to share in common expenses, rental charges, marketing fee and management fee. There were no amounts written off during the year and all amounts are expected to be settled within the year.

**FILINVEST LAND, INC. AND SUBSIDIARIES**

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**Supplementary Schedule of Intangible Assets – Other Assets**

**31 March 2021**

As of March 31, 2021, the Group's intangible assets consist of Goodwill. Goodwill in the Group's consolidated statements of financial position amounted to ₱4,567,242.

## Schedule E

### FILINVEST LAND, INC. AND SUBSIDIARIES

#### Supplementary Schedule of Long-term Debt 31 March 2021

Below is the schedule of long-term debt of the Group:

Type of Obligation	Amount	Current	Noncurrent
	(In Thousands)		
Developmental loans			
Short Term Loan (90 days) obtain in November 25, 2020 with interest of 4.3819% payable in quarterly in arrears. The principal in payable at maturity on February 23, 2021	₱996,952	₱996,952	
Unsecured loan obtained in October 2020 with interest rate equal to 4.75% per annum (fixed rate for 5 years). The 50% of principal balance is payable in 12 equal quarterly amortization to commence in January 2023 and 50% is payable at maturity in October 2025.	695,275		695,275
Short term loan obtained in August 2020 with interest rate equal to 3.7050% per annum, payable quarterly in arrears. The principal is payable at maturity in August 2021.	500,000	500,000	
Unsecured loan obtained in July 2020 with interest rate equal 5.4121% per annum (fixed rate for 5 years), payable quarterly in arrears. The 50% of principal is payable in 12 equal installments starting October 2022 and the remaining 50% balance is payable in July 2025.	198,709		198,709
Unsecured loan obtained in July 2020 with interest rate equal 5.4898% per annum (fixed rate for 5 years), payable quarterly in arrears. The 50% of principal is payable in 12 equal installments starting October 2022 and the remaining 50% balance is payable in July 2025.	993,554		993,554
Unsecured loan obtained in July 2020 with interest rate equal 5.4101% per annum (fixed rate for 5 years), payable quarterly in arrears. The 50% of principal is payable in 12 equal installments starting October 2022 and the remaining 50% balance is payable in July 2025.	993,573		993,573
Unsecured loan obtained in May 2020 with interest rate equal to 4.75% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in May 2025.	278,231		278,231
Unsecured loan obtained in April 2020 with interest rate equal to 4.23% per annum (fixed rate for 5 years). The 50% of principal balance is payable in 12 equal quarterly amortizations to commence in July 2022 and 50% is payable at maturity in April 2025.	298,200		298,200
Unsecured loan obtained in April 2020 with interest rate equal to 4.23% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in April 2025.	198,775		198,775
Unsecured loan obtained in April 2020 with interest rate equal to 4.91% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in April 2025.	498,496		498,496
Unsecured loan obtained in March 2020 with interest rate equal to 5.5072% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in March 2025.	496,928		496,928
Unsecured loan obtained in March 2020 with interest rate equal to 5.5470% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in March 2025.	496,926		496,926
Unsecured loan obtained in March 2020 with interest rate equal to 5.55% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in March 2025.	198,771		198,771

Type of Obligation	Amount	Current	Noncurrent
	(In Thousands)		
Unsecured loan obtained in March 2020 with interest rate equal to 5.5470% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in March 2025.	198,800		198,800
Unsecured loan obtained in February 2020 with interest rate equal to 5.02% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in February 2025.	298,199		298,199
Unsecured loan obtained in January 2020 with interest rate equal to 5.2540% per annum (fixed rate for 5 years). The 50% of principal balance is payable in 12 equal quarterly amortizations to commence in April 2022 and 50% is payable at maturity in January 2025.	372,886		372,886
Unsecured loan obtained in January 2020 with interpolated rate of 5.08% per annum (fixed rate for 5 years), payable quarterly in arrears. 50% of principal is payable in 11 equal quarterly amortizations to commence in April 2022 and 50% is payable at maturity in October 23 2024.	994,250		994,250
Unsecured loan obtained in January 2020 with interest rate equal to 5.2540% per annum (fixed rate for 5 years). The 50% of principal balance is payable in 12 equal quarterly amortizations to commence in April 2022 and 50% is payable at maturity in January 2025.	422,556		422,556
Unsecured loan obtained in January 2020 with interest rate equal to 5.32% per annum (fixed rate for 5 years), payable quarterly in arrears. The 50% principal is payable in 12 equal installments starting April 2022 and the remaining 50% balance is payable in January 2025.	500,000		500,000
Unsecured loan obtained in December 2019 with interest rate equal to 5.06% per annum (fixed rate for 5 years), payable quarterly in arrears. The 50% principal is payable in 12 equal installments starting March 2022 and the remaining 50% balance is payable in December 2024.	300,000		300,000
Unsecured loan obtained in November 2019 with interest rate equal to 5.01% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in November 2024.	1,000,000		1,000,000
Unsecured loan obtained in October 2019 with interest rate equal to 4.98% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in October 2024.	497,226		497,226
Unsecured loan obtained in October 2019 with interest rate equal to 5.18% per annum (fixed rate for 5 years), payable quarterly in arrears. The 50% principal is payable in 12 equal installments starting January 2022 and the remaining 50% balance is payable in October 2024.	500,000		500,000
Unsecured loan obtained in September 2019 with interest rate equal to 5.30% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable upon maturity in September 2024.	994,559		994,559
Unsecured loan obtained in September 2019 with interest rate equal to 5.11% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable upon maturity in September 2024.	994,592		994,592
Unsecured loan obtained in September 2019 with interest rate equal to 5.21% per annum (fixed rate for 5 years), payable quarterly in arrears. The 50% principal is payable in 12 equal installments starting December 2021 and the remaining 50% balance is payable in September 2024.	300,000	12,500	287,500
Unsecured loan obtained in June 2019 with interest rate equal to 91-day Bloomberg Valuation Service Rate (BVAL Rate) plus margins, payable quarterly in arrears. The 50% principal is payable in 12 equal quarterly amortizations to commence on September 2021 and 50% payable at maturity on June 2024.	500,000		500,000
Unsecured loan obtained in June 2019 with interpolated rate of 5.0513%, payable quarterly in arrears. The principal is payable at maturity on June 2024.	1,989,908		1,989,908

Type of Obligation	Amount	Current	Noncurrent
	(In Thousands)		
Unsecured loan obtained in June 2019 with interpolated rate of 4.99% per annum (fixed rate for 5 years), payable quarterly in arrears. 50% of principal is payable in 12 equal quarterly amortizations to commence in September 2021 and 50% is payable at maturity in June 2024.	1,990,916	246,919	1,743,998
Unsecured loan obtained in June 2019 with interpolated rate of 4.84% per annum (fixed rate for 5 years), payable quarterly in arrears. 50% of principal is payable in 12 equal quarterly amortizations to commence in September 2021 and 50% is payable at maturity in June 2024.	2,986,421	369,942	2,616,479
Unsecured loan obtained in June 2019 with interpolated rate of 5.21% per annum (fixed rate for 5 years), payable quarterly in arrears. 50% of principal is payable in 12 equal quarterly amortizations to commence in September 2021 and 50% is payable at maturity in June 2024.	1,990,891	246,633	1,744,259
Unsecured loan obtained in July 2018 with interest rate equal to 6.51% per annum (fixed rate for 5 years), payable quarterly in arrears. 50% of principal is payable in 12 equal quarterly amortizations to commence in October 2020 and 50% is payable at maturity in July 2023.	1,371,181	248,000	1,123,180
Unsecured loan obtained in June 2018 with interest rate equal to 6.20% per annum (fixed rate for 5 years). The principal is payable at maturity in June 2023.	1,494,587		1,494,587
Unsecured loan obtained in June 2018 with interest rate equal to 6.37% per annum (fixed rate for 5 years). 6% of the principal balance is payable at 12 equal quarterly amortization to commence on September 2020 and 94% is payable maturity on June 2023.	490,875	9,250	481,625
Unsecured loan obtained in December 2017 with interest rate equal to 5.46% per annum (fixed rate for 5 years). The 50% of principal balance is payable in 12 equal quarterly amortizations to commence in March 2020 and 50% is payable at maturity in December 2022.	315,967	66,267	249,700
Unsecured loan obtained in July 2017 with interest rate equal to 4.78% per annum (fixed rate for 5 years). The 50% of principal balance is payable in 12 equal quarterly amortization to commence in October 2019 and 50% is payable at maturity in July 2022.	131,031	28,992	102,040
Unsecured loan obtained in June 2017 with interest rate equal to 5.76% per annum (fixed rate for 7 years), payable quarterly in arrears. The 50% of principal is payable in 15 equal quarterly amortizations to commence in September 2020 and 50% is payable at maturity in June 2024.	448,976	66,296	382,680
Unsecured loan obtained in June 2017 with interest rate equal to 5.07% per annum (fixed rate for 5 years), payable quarterly in arrears. The 3% principal is payable in three (3) annual amortizations to commence in June 2019 and 97% is payable at maturity in June 2022.	978,693	8,919	969,774
Unsecured loan obtained in March 2017 with interest rate equal to 5.00% per annum (fixed rate for 5 years). The 50% principal is payable in 12 equal amortization to commence in June 2019 and 50% is payable at maturity in March 2022.	332,833	332,833	
Unsecured loan obtained in March 2017 with interest rate equal to 4.86% per annum (fixed rate for 5 years). The 50% of principal balance is payable in 12 equal quarterly amortization to commence in June 2019 and 50% is payable at maturity in March 2022.	166,437	166,437	
Unsecured loan obtained in February 2017 with interest rate equal to 4.65% per annum (fixed rate for 5 years). The 50% of principal balance is payable in 12 equal quarterly amortization to commence in May 2019 and 50% is payable at maturity in February 2022.	66,583	66,583	
Unsecured loan obtained in December 2016 with interest rate equal to 5.23% per annum (fixed rate for 7 years), payable quarterly in arrears. The 50% principal is payable in 16 equal amortizations to commence in March 2020 and 50% is payable at maturity in December 2023.	168,405	24,857	143,548

Type of Obligation	Amount	Current	Noncurrent
	(In Thousands)		
Unsecured loan obtained in December 2016 with interest rate equal to 4.94% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in December 2021.	499,591	499,591	
Unsecured loan obtained in December 2016 with interest rate equal to 4.94% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in December 2021.	149,882	149,882	
Unsecured loan obtained in November 2016 with interest rate equal to 5.20% per annum (fixed rate for 7 years), payable quarterly in arrears. The 50% of principal is payable in 16 equal quarterly amortizations to commence in February 2020 and 50% is payable at maturity in November 2023.	421,738	62,442	359,296
Unsecured loan obtained in November 2016 with interest rate equal to 4.75% per annum (fixed rate for 7 years), payable quarterly in arrears. The 50% of principal is payable in 16 equal quarterly amortizations to commence in February 2020 and 50% is payable at maturity in November 2023.	337,500	37,500	300,000
Unsecured loan obtained in October 2016 with interest rate equal to 4.25% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in October 2021.	999,428	999,428	
Unsecured loan obtained in October 2016 with interest rate equal to 4.47% per annum (fixed rate for 7 years), payable quarterly in arrears. The 50% of principal is payable in 20 equal quarterly amortizations to commence in January 2019 and 50% is payable at maturity in October 2023.	542,305	69,915	472,389
Unsecured loan obtained in October 2016 with interest rate equal to 4.21% per annum (fixed rate for 7 years), payable quarterly in arrears. The 50% of principal is payable in 20 equal quarterly amortizations to commence in January 2019 and 50% is payable at maturity in October 2023.	1,007,053	129,806	877,247
Unsecured loan obtained in September 2016 with interest rate equal to 3.87% per annum (fixed rate for 5 years), payable quarterly in arrears. The 50% of principal is payable in 12 equal quarterly amortizations to commence in December 2018 and 50% is payable at maturity in September 2021.	466,409	466,409	
Unsecured loan obtained in September 2016 with interest rate equal to 3.80% per annum (fixed rate for 5 years). The 50% of principal balance is payable in 12 equal quarterly amortization to commence in December 2018 and 50% is payable at maturity in September 2021.	43,719	43,719	
Unsecured loan obtained in July 2016 with interest rate equal to 3.81% per annum (fixed for 5 years), payable quarterly in arrears. The 50% of principal is payable in 12 equal quarterly amortization to commence in October 2018 and 50% is payable at maturity in July 2021.	204,167	204,167	
Unsecured loan obtained in June 2016 with interest rate equal 3.91% per annum (fixed rate for 5 years), payable quarterly in arrears. The 50% of principal is payable in 12 equal installments starting September 2018 and the remaining 50% balance is payable in June 2021.	270,833	270,833	
Unsecured loan obtained in June 2016 with interest rate equal to 3.90% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in June 2021.	999,770	999,770	
Unsecured loan obtained in May 2016 with interest rate equal to 4.35% per annum (fixed rate for 5 years). The 50% of principal is payable in 12 equal amortization to commence in August 2018 and 50% is payable at maturity in May 2021.	216,633		216,633
Unsecured loan obtained in May 2016 with interest rate equal to 4.29% per annum (fixed rate for 5 years), payable quarterly in arrears. The principal is payable at maturity in May 2021.	999,878	999,878	
Unsecured loan obtained in March 2016 with interest rate equal to 5.74% per annum (fixed rate for 7 years). The 50% of principal balance is payable in 20 equal quarterly amortizations to commence in June 2018 and 50% is payable at maturity in March 2023.	139,726	19,857	119,869

Type of Obligation	Amount	Current	Noncurrent
	(In Thousands)		
Unsecured loan obtained in July 2014 with interest rate equal to 4.88% per annum (fixed rate for 7 years), payable quarterly in arrears. The 50% of principal is payable in 20 equal quarterly amortizations to commence in October 2016 and 50% is payable at maturity in July 2021.	330,000	330,000	
Unsecured loan obtained in July 2014 with interest rate equal to 4.88% per annum (fixed rate for 7 years), payable quarterly in arrears. The 50% of principal is payable in 20 equal quarterly amortizations to commence in October 2016 and 50% is payable at maturity in July 2021.	385,000	385,000	
	<b>P37,654,795</b>	<b>P9,059,576</b>	<b>P28,595,219</b>
<b>Bonds</b>			
Fixed rate bonds with aggregate principal amount of P8.1 billion issued by the Group on November 18, 2020. This comprised of P6.3 billion 3-year fixed rate bonds due in November 2023 with a fixed interest rate of 3.34% per annum, and P1.8 billion 5.5-year fixed rate bonds due in May 2026 with a fixed interest rate of 4.18% per annum.	P8,040,579		P8,040,579
Fixed rate bonds with principal amount of P6.00 billion and term of 5.5 years from the issue date was issued by the Company on July 7, 2017 to mature in January 2023 with fixed interest rate is 5.05% per annum.	5,977,360		5,977,360
Fixed rate bonds with aggregate principal amount of P8.00 billion issued by the Group on August 20, 2015. This comprised of P7.00 billion, 7-year fixed rate bonds due in August 2022 with a fixed interest rate of 5.36% per annum, and P1.00 billion, 10-year fixed rate bonds due in August 2025 with a fixed interest rate of 5.71% per annum.	7,976,866		7,976,866
Fixed rate bonds with aggregate principal amount of P7.0 billion issued by the Group on December 4, 2014. This comprised of P5.30 billion, 7-year fixed rate bonds due in December 2021 with a fixed interest rate of 5.40% per annum, and P1.70 billion, 10-year fixed rate bonds due in December 2024 with a fixed interest rate of 5.64% per annum.	6,989,442	5,295,198	1,694,244
Fixed rate bonds with aggregate principal amount of P7.0 billion issued by the Group on November 8, 2013. This comprised of P4.30 billion 7-year fixed rate bonds due in November 2020 with a fixed interest rate of 4.86% per annum, and P2.70 billion 10-year fixed rate bonds due in November 2023 with a fixed interest rate of 5.43% per annum.	2,693,258	145,823	2,547,435
	<b>P31,677,506</b>	<b>P5,441,021</b>	<b>P26,236,485</b>
	<b>P32,062,506</b>	<b>P5,826,021</b>	<b>P26,236,485</b>

Each loan balance is presented net of unamortized deferred costs. The agreements covering the abovementioned loans require maintaining certain financial ratios including debt-to-equity ratio ranging from 2.0x to 3.1x and minimum interest coverage ratio of 1.0x.

Each bond balance is presented net of unamortized deferred costs. The agreements covering the abovementioned bonds require maintaining certain financial ratios including maximum debt-to-equity ratio of 2.0x; minimum current ratio of 2.0x; and minimum debt service coverage ratio (DSCR) of 1.0x (except for CPI bonds which requires maximum debt-to-equity ratio of 2.33x and DSCR of 1.1x).

The agreements also provide for restrictions and requirements with respect to, among others, making distribution on its share capital; purchase, redemption or acquisition of any share of stock; sale or transfer and disposal of all or a substantial part of its capital assets; restrictions on use of funds; and entering into any partnership, merger, consolidation or reorganization.

The Group has complied with these contractual agreements. There was neither default nor breach noted for the reporting period.



## Schedule F

### **FILINVEST LAND, INC. AND SUBSIDIARIES**

#### **Supplementary Schedule of Indebtedness to Related Parties 31 March 2021**

Below is the list of outstanding payables to related parties of the Group presented in the consolidated statements of financial position as of March 31, 2021:

	<b>Relationship</b>	<b>Nature</b>	<b>March 31 2021</b>	<b>December 31 2020</b>
(In Thousands)				
Filinvest Development Corp.	Parent Company	A, C	<b>P57,772</b>	P60,484
FDC - Utilities, Inc.	Affiliate	A	<b>29,897</b>	-
Entrata Hotel Services, Inc.	Affiliate	A	<b>2,459</b>	2,757
Countrywide Water Services, Inc.	Affiliate	A	<b>823</b>	-
The Palms Country Club	Affiliate	A	<b>392</b>	-
Filinvest Corporate City	Affiliate	A	<b>66</b>	66
Pacific Sugar Holdings, Corp.	Affiliate	A	<b>15</b>	15
Mactan Seascapes Services, Inc.	Affiliate	A	<b>8</b>	9
Corporate Technologies, Inc.	Associate	A	-	42,810
Filinvest Alabang, Inc	Associate	A, C	-	3,760
Chroma Hospitality, Inc.	Affiliate	A	-	1,491
Palms Country Club, Inc	Affiliate	A	-	355
Crimson Mactan	Affiliate	A	-	193
Crimson Alabang	Affiliate	A	-	61
Manila Waldorf School	Affiliate	A	-	12
Seascapes Resort, Inc.	Affiliate	A	-	5
Quest Pampanga	Affiliate	A	-	3
Quest Restaurants Inc.	Affiliate	A	-	-
Entrata Hotel Services, Inc.	Affiliate	A	-	-
Filinvest Hospitality Corporation	Affiliate	A	-	-
AG Foundation, Inc.	Affiliate	A	-	-
Crimson Hotel	Affiliate	A	-	-
ParkingPro, Inc.	Affiliate	A	-	-
			<b>P91,432</b>	<b>P112,021</b>

#### *Nature of intercompany transactions*

The nature of the intercompany transactions with the related parties is described below:

- A. Expenses - these pertain to the share of the Group in various common selling and marketing and general and administrative expenses.
- B. Management and marketing fee
- C. Dividends

**FILINVEST LAND, INC. AND SUBSIDIARIES**

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**Supplementary Schedule of Guarantees of Securities of Other Issuers**  
**31 March 2021**

The Group does not have guarantees of securities of other issuers as of March 31, 2021.

## Schedule H

### FILINVEST LAND, INC. AND SUBSIDIARIES

#### Supplementary Schedule of Guarantees of Capital Stock 31 March 2021

Title of issue	Number of shares authorized	Number of shares issued and outstanding as shown under related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by related parties	Directors, Officers and Employees	Others
		(In Thousands)				
Common Shares	33,000,000	24,249,760	—	16,147,682	49,071	8,053,007
Preferred Shares	8,000,000	8,000,000	—	8,000,000	—	--

## Schedule I

### FILINVEST LAND, INC. AND SUBSIDIARIES

#### Supplementary Schedule of Bond Issuances – Securities Offered to the Public 31 March 2021

	2009 5 Billion Bond	2011 3 Billion Bond	2012 7 Billion Bond	2013 7 Billion Bond	2014 7 Billion Bond	2015 8 Billion Bond	2017 6 Billion Bond	2020 8.1 Billion Bond
Expected gross and net proceeds as disclosed in the prospectus								
Gross Proceeds	P5,000,000,000	P3,000,000,000	P7,000,000,000	P7,000,000,000	P7,000,000,000	P8,000,000,000	P6,000,000,000	P9,000,000,000
Less: Expenses	63,850,625	34,290,625	97,225,625	67,594,379	82,327,087	85,330,750	68,308,996	118,002.63
Net Proceeds	P4,936,149,375	P2,965,709,375	P6,902,774,375	P6,932,405,621	P6,917,672,913	P7,914,669,250	P5,931,691,004	P8,999,881,997
Actual gross and net proceeds	P5,000,000,000	P3,000,000,000	P7,000,000,000	P7,000,000,000	P7,000,000,000	P8,000,000,000	P6,000,000,000	P8,100,000,000
Less: Expenses	65,936,000	21,165,000	84,023,040	82,906,997	77,906,937	86,811,468	96,582,653	165,450,548
Net Proceeds	P4,934,064,000	P2,978,835,000	P6,915,976,960	P6,917,093,003	P6,922,093,063	P7,913,188,532	P5,903,417,347	P7,934,549,452
Expenditure items where the proceeds were used								
Land Acquisition	P2,960,438,400	P417,036,900	P249,938,096	P2,965,648,318	P-	P88,961,000	P-	P590,394,726
Project Development	1,973,625,600	2,561,798,100	6,666,038,864	1,185,554,209	2,422,093,063	2,888,760,022	-	643,494,229
Investment Property	-	-	-	2,765,890,476	-	4,935,467,510	5,903,417,347	1,286,988,458
Debt refinancing	-	-	-	-	4,500,000,000	-	-	4,356,621,959
Net Proceeds	P4,934,064,000	P2,978,835,000	P6,915,976,960	P6,917,093,003	P6,922,093,063	P7,913,188,532	P5,903,417,347	P6,877,499,372
Balance of the proceeds as of December 31, 2020								
Net Proceeds	P4,934,064,000	P2,978,835,000	P6,915,976,960	P6,917,093,003	P6,922,093,063	P7,913,188,532	P5,903,417,347	P7,934,549,452
Capital Expenses	4,934,064,000	2,978,835,000	6,915,976,960	6,917,093,003	2,422,093,063	7,913,188,532	5,903,417,347	2,520,877,414
Debt refinancing	-	-	-	-	4,500,000,000	-	-	4,356,621,959
Net Proceeds	P-	P-	P-	P-	P-	P-	P-	P1,057,050,079

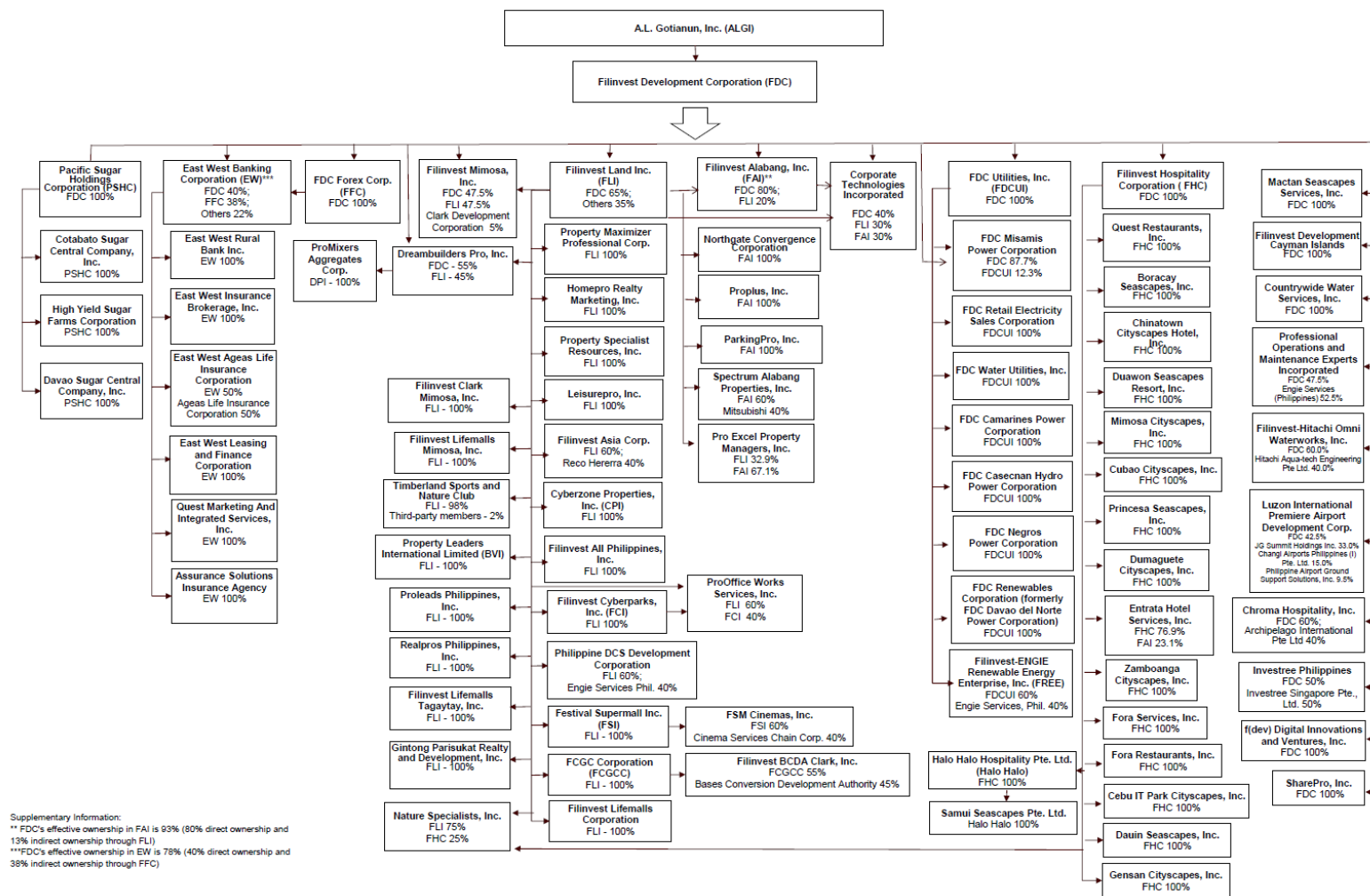
**Schedule J****FILINVEST LAND, INC. AND SUBSIDIARIES****Supplementary Schedule of Retained Earnings Available for Dividends Declaration  
31 March 2021**

(Amounts in thousands)

<b>Unappropriated Retained Earnings, January 1, 2021, as restated</b>	<b>P36,820,393</b>
Adjustments:	
Equity in net earnings of subsidiaries and an associate	
<b>Unappropriated Retained Earnings, as adjusted, January 1, 2021</b>	<b>36,820,393</b>
<b>Net income based on the face of audited financial statements</b>	<b>1,760,099</b>
Add: Non-actual/unrealized losses net of tax	
Movement in deferred tax assets	(25,398)
<b>Net income actual/realized</b>	<b>(1,734,702)</b>
Less: Dividend declarations during the year	-
Less: Appropriations for business expansion	(5,000,000)
<b>Unappropriated Retained Earnings, as adjusted, March 31, 2021</b>	<b>P30,085,691</b>

# FILINVEST LAND, INC. AND SUBSIDIARIES

## Map Showing the Relationship Between and Among the Companies in the Group, Its Ultimate Parent Company and Co-Subsidiaries 31 March 2021



**FILINVEST LAND, INC. AND SUBSIDIARIES****Components of Financial Soundness Indicators****31 March 2021**

	<b>March 31 2021</b>	March 31 2020	December 31 2020
	<b>(Unaudited)</b>	(Unaudited)	(Audited)
Current Ratio <sup>1</sup>	<b>3.04</b>	3.50	3.10
Long-term Debt-to-Equity ratio, <sup>2</sup>	<b>0.92</b>	0.88	0.94
Debt Ratio <sup>3</sup>	<b>0.58</b>	0.58	0.59
EBITDA to Total Interest Paid <sup>4</sup>	<b>2.07</b>	3.15	2.34
Price Earnings Ratio <sup>5</sup>	<b>9.06</b>	4.09	7.47
Quick Asset Ratio <sup>6</sup>	<b>0.76</b>	0.82	0.84
Solvency Ratio <sup>7</sup>	<b>0.02</b>	0.02	0.05
Interest Coverage Ratio <sup>8</sup>	<b>2.21</b>	4.55	2.37
Net Profit Margin <sup>9</sup>	<b>0.17</b>	0.27	0.24
Return on Equity <sup>10</sup>	<b>0.04</b>	0.08	0.05
Asset-to-Equity Ratio <sup>11</sup>	<b>2.40</b>	2.41	2.43

<sup>1</sup>Current Assets divided by Current Liabilities<sup>2</sup>Long-term Debt divided by Equity<sup>3</sup>Total Liabilities divided by Total Assets<sup>4</sup>Earnings before Interests and Other Charges, Income Tax, Depreciation and Amortization - EBITDA (net income plus interest and other charges, income tax, depreciation and amortization) divided by Total Interest Paid<sup>5</sup>Closing price divided by Annualized Earnings per share<sup>6</sup>Quick Assets (total current assets less inventories) divided by Current Liabilities<sup>7</sup>Net Income before Depreciation (net income plus depreciation) divided by Total Liabilities<sup>8</sup>Earnings before Interest and Other Charges and Income Tax (EBIT) divided by Interest Expense<sup>9</sup>Net Income divided by Revenue<sup>10</sup>Net Income divided by Total Equity<sup>11</sup>Total Assets divided by Total Equity

## SIGNATURES

Pursuant to the requirements of Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### FILINVEST LAND, INC.

Signature:



**TRISTANIEL LAS MARIAS**

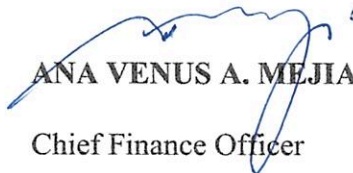
Title:

Executive Vice President / Chief Strategy Officer

Date:

May 17, 2021

Signature:



**ANA VENUS A. MEJIA**

Title:

Chief Finance Officer

Date:

May 17, 2021